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## **ASX Release**

### **MACQUARIE BANK RELEASES MARCH PILLAR 3 DISCLOSURE DOCUMENT**

28 May 2013 - The Macquarie Bank Limited March 2013 Pillar 3 disclosure document was released today on the Macquarie website [www.macquarie.com](http://www.macquarie.com). These disclosures have been prepared in accordance with the Australian Prudential Regulation Authority (APRA) requirements of Prudential Standard APS 330 Capital Adequacy: Public Disclosure of Prudential Information.

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**MACQUARIE BANK**  
PILLAR 3 DISCLOSURES  
MARCH 2013



MACQUARIE  
BANK

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**Cover image: A stylised contemporary version of the Holey Dollar**

In 1813 Governor Lachlan Macquarie overcame an acute currency shortage by purchasing Spanish silver dollars (then worth five shillings), punching the centres out and creating two new coins – the ‘Holey Dollar’ (valued at five shillings) and the ‘Dump’ (valued at one shilling and three pence).

This single move not only doubled the number of coins in circulation but increased their worth by 25 per cent and prevented the coins leaving the colony. Governor Macquarie’s creation of the Holey Dollar was an inspired solution to a difficult problem and for this reason it was chosen as the symbol for Macquarie.

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# Introduction

Macquarie Bank Limited (MBL) is an Authorised Deposit-taking Institution (ADI) regulated by the Australian Prudential Regulation Authority (APRA). MBL is accredited under the Foundation Internal Ratings Based Approach (FIRB) for credit risk, the Advanced Measurement Approach (AMA) for operational risk, the internal model approach for market risk and the internal model approach for interest rate risk in the banking book. These advanced approaches place a higher reliance on a bank's internal capital measures and therefore require a more sophisticated level of risk management and risk measurement practices.

On 1 January 2013, reforms to the Basel II capital adequacy framework came into effect (the Basel III framework). These reforms are designed to strengthen global capital rules with the goal of promoting a more resilient banking sector. The objective of the reforms is to improve the banking sector's ability to absorb shocks arising from financial stress, whatever the source, thus reducing the risk of spillover from the financial sector to the real economy.

The reforms include;

- Raising the quality, consistency and transparency of the capital base – section 3 (including changes to equity risk, see section 13)
- Introducing a capital requirement to cover Credit Valuation Adjustments (CVA) – section 10
- Introducing an Asset Value Correlation (AVC) loading on exposures to certain financial institutions – section 4
- Requiring capital to be held against exposures to central clearing houses – section 11
- Introducing a range of capital buffers, these will be phased in by 2016.

APRA has implemented the Basel III framework, and in some areas has gone further by introducing stricter requirements (APRA superequivalence). This report details MBL's disclosures as required by APS 330 Capital Adequacy: Public Disclosure of Prudential Information (APS330) as at 31 March 2013 together with the 31 March 2012 comparative disclosures (on Basel II basis) where appropriate.

This report also describes Macquarie's risk management policies and risk management framework and the measures adopted to monitor and report within this framework. Detailed in this report are the major components of capital structure, the key risk exposures and the associated capital requirements. The key risk exposures are credit risk (including securitisation exposures, credit valuation adjustment, and exposures to central counterparties), market risk, equity risk, and operational risk. Each of these risks are individually discussed in later sections of this report where the individual risk components, measurement techniques and management practices are detailed.

The current Macquarie Bank Group capital ratios and relevant comparatives are set out in the table below.

<b>Capital Ratios</b>	<b>Basel III 31 March 2013</b>	<b>Basel II 31 March 2012</b>
Level 2 Macquarie Bank Group Common Equity Tier 1 capital ratio	<b>9.7%</b>	N/A
Level 2 Macquarie Bank Group Total Tier 1 capital ratio	<b>10.8%</b>	13.8%
Level 2 Macquarie Bank Group Total capital ratio	<b>13.5%</b>	16.6%

The Macquarie Bank Group capital ratios are well above the regulatory minimum capital ratios required by APRA, and the Board imposed internal minimum capital requirement.

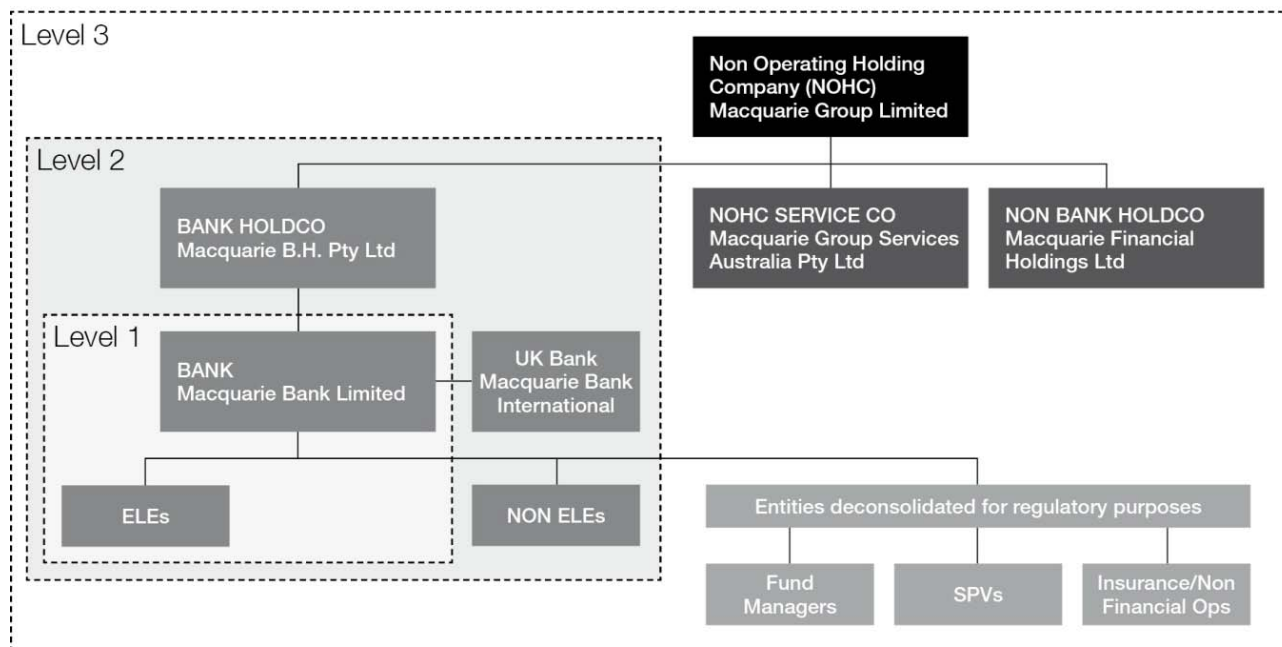
# 1.0 Overview

## 1.1 Scope of Application

MBL, as an approved ADI, is required to comply with the disclosure requirements of APS 330 on a Level 2 basis, as described below.

### 1.1.1 Macquarie Regulatory Group

The regulatory consolidated group is different to the accounting consolidated group and identifies three different levels of consolidation as illustrated below:



Reporting levels are in accordance with APRA definitions contained in ADI Prudential Standard APS 110: Capital Adequacy (APS 110).

MBL and certain subsidiaries which meet the APRA definition of Extended Licensed Entities (ELE) are reported to APRA as Level 1. Level 2 consists of MBL, its subsidiaries and its immediate parent (Macquarie B.H. Pty Ltd) but excluding certain subsidiaries of MBL which are required by APRA to be deconsolidated for APRA reporting purposes. Equity investments into these entities by the Level 2 group are required to be deducted from Common Equity Tier 1 (CET1) capital under APRA ADI Prudential Standard APS 111 Capital Adequacy: Measurement of Capital (APS 111). The subsidiaries which are deconsolidated for regulatory purposes include mortgage and leasing special purpose vehicles (SPVs) and entities conducting insurance, funds management and non-financial operations. These deconsolidated entities result in the Macquarie Level 2 group for regulatory purposes differing from the MBL Group for accounting purposes. Therefore, the disclosures made in this report are for a different group of entities to those made in the Macquarie Bank Limited financial statements. A list of entities deconsolidated for Level 1 and Level 2 reporting purposes is included in Appendix 2.

References in this report to Macquarie or Bank Group refer to the Level 2 regulatory group as described above. Unless otherwise stated, all disclosures in this report represent the Level 2 regulatory group prepared on a Basel III basis (31 March 2012 comparative are on a Basel II basis).

MBL is part of the larger Macquarie Group Limited Consolidated Group (MGL Group), which includes Macquarie Group Limited (MGL) and its subsidiaries (referred to as 'Level 3'). APS 330 does not require disclosures relating to the Level 3 Group, however, some limited Level 3 disclosures are made in this report (refer section 4.0).

Comments on policies in this report generally reflect policies adopted across the MGL Group, unless it is stated that the policies are specific to any one part of the group.

The MGL Group includes one other licensed bank. Macquarie Bank International Limited (MBI), a subsidiary of MBL, is a licensed bank in the United Kingdom and is regulated by the Financial Services Authority (FSA). The disclosures in this report relate to the Level 2 Macquarie Bank Group however, they constitute comparable disclosures for MBI for the purposes of FSA BIPRU 11: Disclosure (Pillar 3).

# 1.0 Overview

## continued

### 1.2 Frequency

The qualitative disclosures in this report are required to be updated on an annual basis and more frequently if significant changes to policies are made. This report has been updated as at 31 March 2013 and policies disclosed within are effective at this time. The capital adequacy and summarised credit risk exposure quantitative disclosures are published on a quarterly basis. All other quantitative disclosures are published semi-annually in conjunction with Macquarie's half year (30 September) and annual (31 March) reporting cycles.

### 1.3 Report Conventions

The disclosures in this report are not required to be audited by an external auditor. However, the disclosures have been prepared on a basis consistent with information submitted to APRA. Under the revised APRA Prudential Standard APS 310, the information submitted to APRA is required to be either audited or reviewed by an external auditor at Macquarie's year end, being 31 March.

Weighted averages have been prepared in this report for certain disclosures as required by APS 330.

All numbers in this report are in Australian Dollars and have been rounded to the nearest million, unless otherwise stated.

The Appendices include a Glossary of Terms used throughout this document.

### 1.4 Overview of the Basel III Regulatory Capital Framework

Basel III is designed to raise the resilience of the banking sector by strengthening the regulatory capital framework, building on the three pillars of the Basel II framework. The framework seeks to increase the sensitivity to risk in the capital calculations and to ensure that this is aligned with an ADI's internal processes for assessing risk. Consequently, there are a number of different approaches to risk calculation that allows use of internal models to calculate regulatory capital. A bank may be accredited to use the advanced approaches when it can demonstrate the integrity and sophistication of its risk management framework. It must also ensure that its internal estimates of risk are fully integrated into corporate governance functions as well as internal calculations of capital. Further to this, the most advanced approaches are available if a bank has sufficient depth and history of default data to enable it to generate its own Probability of Default (PD) estimates based on its own loss experience.

The requirements of Basel III are contained within three broad sections or 'Pillars'.

#### 1.4.1 Pillar 1

The first section of the Basel III framework covers the rules by which Risk Weighted Assets (RWA) and capital adequacy must be calculated.

Macquarie has been approved by APRA to apply the FIRB approach for credit risk capital calculation. This approach utilises the PD and internal rating assigned to the obligor. The exposure is weighted using this internal PD and a Loss Given Default (LGD) value set by APRA. Credit Conversion Factors are applied to off balance sheet exposures based on the nature of the exposure.

Operational risk is calculated using the AMA.

Market risk and interest rate risk in the banking book is calculated using the internal model approach.

#### 1.4.2 Pillar 2

Pillar 2 (the Supervisory Review Process) of the Basel III framework requires ADIs to make their own assessments of capital adequacy in light of their risk profile and to have a strategy in place for maintaining their capital levels. Macquarie's Internal Capital Adequacy Assessment Process (ICAAP) addresses its requirements under Pillar 2.

The ICAAP is part of Macquarie's overall risk management framework; its key features include:

- Comprehensive risk assessment process;
- Internal assessment of capital adequacy using Macquarie's economic capital model (refer section 4.1);
- Risk appetite setting (refer section 4.2);
- Capital management plans designed to ensure the appropriate level and mix of capital given Macquarie's risk profile; and
- Regular reporting of capital adequacy and monitoring of risk profile against risk appetite.

Macquarie's ICAAP is subject to Board and senior management oversight and internal control review.

#### 1.4.3 Pillar 3

These disclosures have been formulated in response to the requirements of Pillar 3 of the Basel III Framework. APRA has laid down the minimum standards for market disclosure in its APS 330.

This report includes a breakdown of both on and off-balance sheet exposures, and RWA. The report consists of sections covering:

- Risk Management Framework
- Capital Management
- Credit Risk Measurement
- Securitisation
- Credit Valuation Adjustment
- Exposures to Central Counterparties
- Market Risk
- Equity Risk, and
- Operational Risk



## 2.0 Risk Management Policies and Objectives

Risk is an integral part of Macquarie's business. The main risks faced by Macquarie are market risk, equity risk, credit risk and operational risk.

Responsibility for management of these risks resides with the individual businesses that give rise to them. It is the responsibility of the Risk Management Group (RMG) to ensure appropriate assessment and management of these risks. RMG is independent of all other areas of Macquarie.

### 2.1 Risk Governance Structure

Risk management is sponsored by the Board and is a top priority for senior managers, starting with the Managing Director and Chief Executive Officer. The Head of RMG, as Macquarie's Chief Risk Officer (CRO), is a member of the Executive Committee of MGL and MBL and reports directly to the Managing Director and Chief Executive Officer. The CRO has a secondary reporting line to the Board Risk Committee which approves the replacement, appointment, reassignment or dismissal of the CRO.

The Board oversees the risk appetite and profile of Macquarie and ensures that business developments are consistent with the risk appetite and goals of Macquarie.

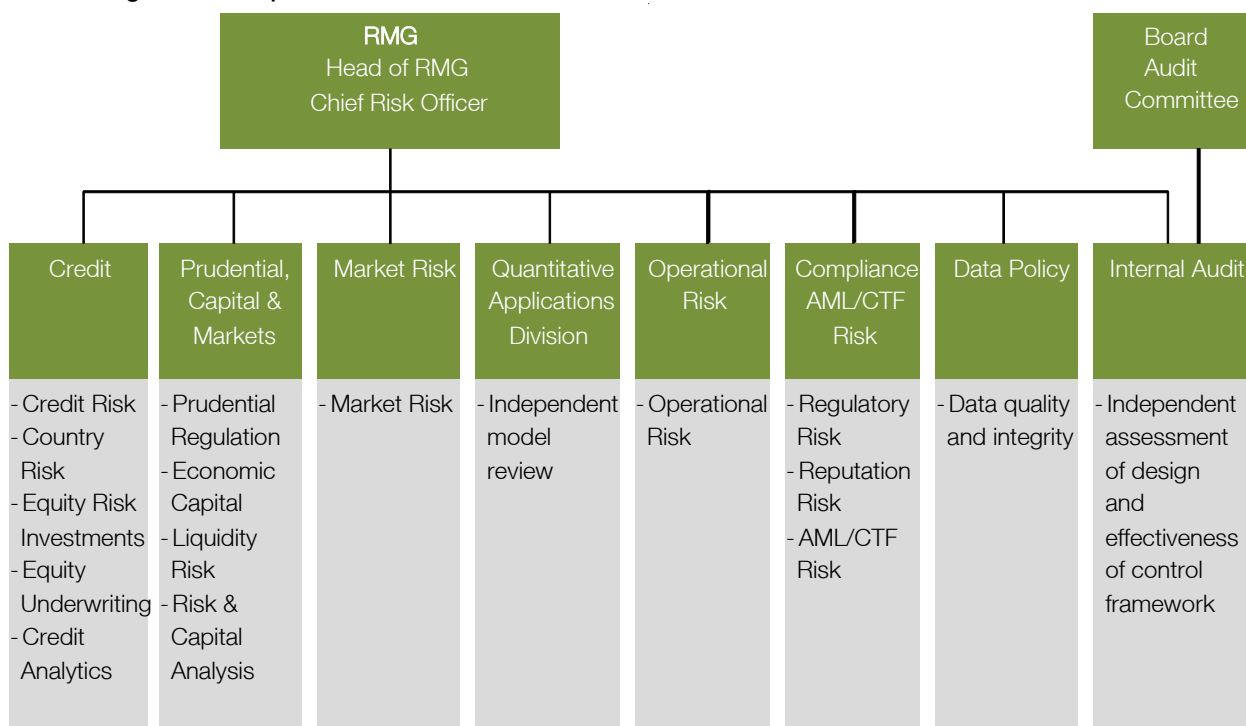
All Board members are members of the Board Risk Committee. The Board Risk Committee has responsibility for ensuring an appropriate risk management framework, including establishment of policies for the control of risk, is in place. The Board Risk Committee receives information on the risk profile of Macquarie, breaches of the policy framework, and external developments which may have

some impact on the effectiveness of the risk management framework. It also approves significant changes to risk management policies and the framework, and approves Macquarie's risk appetite. The Board Risk Committee is assisted by the following Committees:

- The Board Audit Committee (BAC) assesses the effectiveness of internal controls in its role of oversight of the quality and integrity of Macquarie's accounting, auditing and financial reporting. The Board Audit Committee monitors and reviews the effectiveness of Internal Audit and Credit Assurance.
- The Board Remuneration Committee liaises with the Board Risk Committee and the CRO to ensure there is a properly integrated approach to remuneration that appropriately reflects risk.
- The Board Governance and Compliance Committee (BGCC) reviews Macquarie's corporate governance and compliance matters.

Committees exist at the executive management level to ensure that the necessary elements of expertise are focused on specific risk areas. The MGL and MBL Executive Committees and the MGL Operations Review Committee focus on strategic issues, operational issues, material transactions and review the performance of Macquarie on a monthly basis. Beneath this level, other committees exist where senior specialists focus on specific risks as appropriate (e.g. the Market Risk Committee, Asset and Liability Committee).

### Risk Management Group Structure:



## 2.0 Risk Management Policies and Objectives

### continued

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#### 2.2 Internal Audit

Internal Audit provides independent assurance to senior management and the Board on the adequacy and effectiveness of Macquarie's financial control and risk management framework. Internal Audit forms an independent and objective assessment as to whether:

- risks have been adequately identified;
- adequate internal controls are in place to manage those risks; and
- those controls are working effectively.

Internal Audit is independent of both business management and of the activities it reviews. The Head of Internal Audit is jointly accountable to the BAC and the CRO, has free access at all times to the BAC and cannot be removed or replaced without the approval of the BAC.

In addition to the regular review cycle by Internal Audit, Credit Assurance (CA) provides independent oversight of the quality of credit decision making and the credit rating process. This function is described in detail in section 5.2.4.

## 3.0 Capital Structure

The capital disclosures in this section of the report are calculated in accordance with APRA requirements under Pillar 1 of the Basel III Framework.

### 3.1 Total Available Capital

The Macquarie Bank Group capital supply is detailed in the table below. The Basel III enhancements have changed the composition of the capital calculation. The new composition is not comparable to the previous Basel II calculation, hence comparative figures are not provided. Prior period figures under the Basel II rules is shown in a separate table over the page.

#### APS 330 Table 2 (b) to (d)

	Basel III 31 March 2013 \$m
<b>Common Equity Tier 1 capital</b>	
Paid-up ordinary share capital	7,680
Retained earnings	1,202
Reserves	(574)
Gross Common Equity Tier 1 capital	8,308
Regulatory adjustments to Common Equity Tier 1 capital:	
Goodwill	136
Deferred tax assets	200
Net other fair value adjustments	(21)
Intangible component of investments in subsidiaries and other entities	380
Loan and lease origination fees and commissions paid to mortgage originators and brokers	86
Other Common Equity Tier 1 capital deductions	260
Equity exposures	1,455
Shortfall in provisions for credit losses	140
Total Common Equity Tier 1 capital deductions	2,636
Net Common Equity Tier 1 capital	5,672
<b>Additional Tier 1 capital</b>	
Additional Tier 1 capital instruments	647
Gross Additional Tier 1 capital	647
Deductions from Additional Tier 1 capital:	-
Net Additional Tier 1 capital	647
<b>Total Tier 1 capital</b>	6,319
<b>Tier 2 capital</b>	
Tier 2 capital instruments	1,579
<b>Total capital base</b>	7,898

## 3.0 Capital Structure

### Continued

	Basel II 31 March 2012 \$m
<b>Tier 1 capital</b>	
Paid-up ordinary share capital	7,685
Reserves	(654)
Retained earnings	1,338
Innovative Tier 1 capital	692
<b>Gross Tier 1 capital</b>	<b>9,061</b>
Deductions from Tier 1 capital:	
Goodwill	138
Deferred tax assets	104
Changes in the ADI's own creditworthiness on banking book liabilities	38
Intangible component of investments in non-consolidated subsidiaries and other non-Level 2 entities	608
Loan and lease origination fees and commissions paid to mortgage originators and brokers	85
Other Tier 1 capital deductions	256
<b>Deductions from Tier 1 capital only</b>	<b>1,229</b>
50/50 deductions from Tier 1 capital:	
Non-subsidiary entities exceeding prescribed limits (50%)	283
Non-consolidated subsidiaries (50%)	214
All other deductions relating to securitisation (50%)	31
Shortfall in provisions for credit losses (50%)	86
Other 50/50 deductions from Tier 1 capital (50%)	45
<b>Total 50/50 deductions from Tier 1 capital</b>	<b>659</b>
<b>Total Tier 1 capital deductions</b>	<b>1,888</b>
<b>Net Tier 1 capital</b>	<b>7,173</b>
<b>Tier 2 capital</b>	
Upper Tier 2 capital:	
Other Upper Tier 2 capital instruments	77
Lower Tier 2 capital:	
Term subordinated debt	2,030
<b>Gross Tier 2 capital</b>	<b>2,107</b>
Deductions from Tier 2 capital:	
50/50 deductions from Tier 2 capital	659
<b>Total Tier 2 capital deductions</b>	<b>659</b>
<b>Net Tier 2 capital</b>	<b>1,448</b>
<b>Total capital base</b>	<b>8,621</b>

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### 3.2 Common Equity Tier 1 Capital

Common Equity Tier 1 capital is defined in paragraphs 18 to 26 of APS 111. Additional Tier 1 capital is defined in paragraphs 27 to 29 of APS111.

Macquarie's Common Equity Tier 1 capital consists of ordinary share capital, retained earnings, and certain reserves. The main component of reserves included in Common Equity Tier 1 capital is the foreign currency translation reserves.

Additional Tier 1 capital, consists of Macquarie Income Securities (MIS), Macquarie Income Preferred Securities (MIPS) and Exchangeable Capital Securities (ECS). MIS, MIPS and ECS are included as Additional Tier 1 capital subject to APRA imposed limits with any excess included as Tier 2 capital.

MIS and MIPS are included under Basel III transitional rules which require the value recognised to amortise by 10% each year until no part of the instruments are included after 10 years. APRA has confirmed that the ECS will be 100% eligible hybrid capital until its first call date on 20 June 2017.

MIS are a perpetual instrument with no conversion rights. MIS were listed for trading on the Australian Stock Exchange (now known as the Australian Securities Exchange) in 1999. MIS distributions are paid quarterly at a floating rate of BBSW plus 1.7% per annum and payment is subject to certain conditions including profitability of the Bank.

MIPS were issued when the London branch of the Bank issued reset subordinated convertible debentures to Macquarie Capital Funding LP, a controlled entity of the Bank. The convertible debentures currently pay a fixed return of 6.177% until April 2020. As at 31 March 2013, Macquarie Bank had £42.5 million of MIPS on issue which are held by parties not associated with Macquarie.

ECS were issued by MBL acting through its London Branch (Issuer), in March 2012 and are quoted on the Singapore Stock Exchange. Subject to certain conditions, the ECS will be exchanged for a variable number of fully paid MGL ordinary shares on 20 June 2017 (or earlier in certain circumstances). The ECS pay interest of 10.25% per annum, paid semi-annually, with the rate to be reset on 20 June 2017 (and each fifth anniversary thereafter) if the ECS remain outstanding after this time. The interest payments are subject to payment tests, including the discretion of the Issuer.

### 3.3 Tier 2 Capital

Tier 2 capital is defined in paragraphs 30 to 33 of APS 111.

Macquarie's Tier 2 capital consists of a portion of certain equity and credit loss reserves.

### 3.4 Restrictions on capital

Various restrictions or costs exist on the transfer of capital within the Macquarie accounting consolidated Group. For example:

- Licensed entities such as Australian Financial Services Licensed (AFSL) entities are required to maintain minimum capital requirements to comply with their licence. Macquarie seeks to maintain a sufficient level of capital to ensure compliance with these regulations;
- Where retained earnings are transferred from related entities, tax costs may be payable on repatriation which may reduce the actual amount of available capital;
- As an ADI, Macquarie is subject to the prudential limits imposed by APRA ADI Prudential Standard APS 222: Associations with Related Entities (APS 222);
- RMG also manage and monitor internal limits on exposures to related entities which, combined with APRA's prudential limits, seeks to minimise contagion risk.

## 4.0 Capital Adequacy

### 4.1 Capital Management

Macquarie's capital management strategy is to maximise shareholder value through optimising the level and use of capital resources, whilst also providing the flexibility to take advantage of opportunities as they may arise.

The capital management objectives are to:

- continue to support Macquarie's credit rating;
- ensure sufficient capital resources to support Macquarie's business and operational requirements;
- maintain sufficient capital to exceed externally imposed capital requirements; and
- safeguard Macquarie's ability to continue as a going concern.

Macquarie has developed an economic capital model that is used to quantify MGL's aggregate level of risk. The economic capital framework complements the management of specific risk types such as equity, credit, market and operational risk by providing an aggregate view of MGL's risk profile.

The economic capital model is used to support business decision-making and has three main applications:

- capital adequacy assessment;
- risk appetite setting; and
- risk-adjusted performance measurement.

Capital adequacy is assessed for both MGL and the Bank Group. In each case, capital adequacy is assessed on a regulatory basis and on an economic basis, with capital requirements assessed as follows:

Entity	Economic	Regulatory
MBL	Internal model, covering exposures of the Bank Group	Capital to cover RWA and regulatory deductions, according to APRA's banking prudential standards
MGL	Internal model, covering all exposures of the Group	Bank regulatory capital requirement plus economic capital requirement of the Non-Bank Group

Economic capital adequacy means an internal assessment of capital adequacy, designed to ensure Macquarie has sufficient capital to absorb potential losses and provide creditors with the required degree of protection.

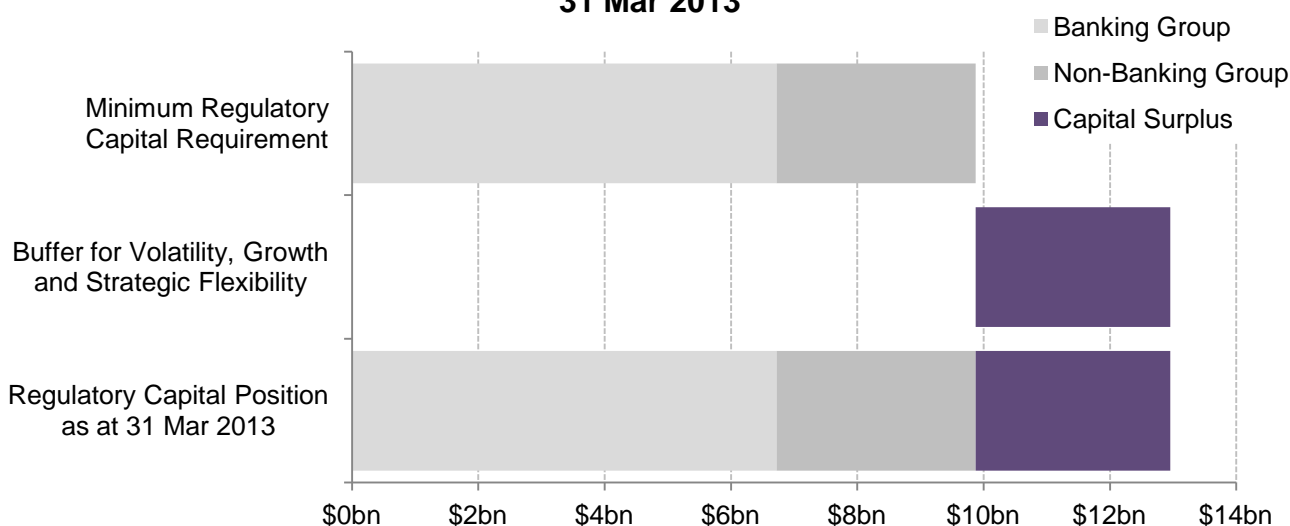
Potential losses are quantified using the Economic Capital Adequacy Model (ECAM). These potential losses are compared to the capital resources available to absorb loss, consisting of book equity and eligible hybrid equity. Earnings are also available to absorb losses, however, only a fraction of potential earnings is recognised as a buffer against losses.

APRA has approved Macquarie's ECAM for use in calculating the regulatory capital requirement of the Non-Bank Group. The ECAM is based on similar principles and models as the Basel III regulatory capital framework for banks, as shown in the table which appears on the following page with both calculating capital at a one year, 99.9% confidence level. This 99.9% confidence level is broadly consistent with the acceptable probability of default implied by Macquarie's credit ratings.

Risk	Basel III	ECAM
Credit	Capital requirement determined by Basel III formula, with some parameters specified by the regulator (e.g. LGD)	Capital requirement determined by Basel III formula, with internal estimates of some parameters
Equity	Deduction from Common Equity Tier 1	Extension of Basel III credit model to cover equity exposures. Capital requirement between 36% and 79% of face value; average 51%
Market	3 times 10 day 99% Value at Risk (VaR) plus Stressed Value at Risk (SVaR), plus a specific risk charge	Scenario-based approach
Operational	Basel III Advanced Measurement Approach	Basel III Advanced Measurement Approach

The regulatory capital adequacy of MGL is shown below.

### Macquarie Group Limited - Regulatory Capital Position 31 Mar 2013



Macquarie is currently well capitalised – a substantial regulatory capital surplus exists. An element of this surplus is set aside as a buffer against volatility in the drivers of capital adequacy. The remaining capital surplus is available to support growth and provide strategic flexibility.

In order to reduce volatility in Macquarie's capital adequacy, Macquarie actively manages the sensitivity of its capital position to foreign currency movements. This is achieved by leaving specific investments in core foreign operations exposed to foreign currency translation movements. The resultant change in the Australian dollar value of the foreign investment is captured in the Foreign Currency Translation Reserve, a component of regulatory capital. This offsets the corresponding movement in the capital requirements of these investments.

The capital adequacy results are reported to the MGL Board and senior management on a regular basis, together with projections of capital adequacy under a range of scenarios.

## 4.0 Capital Adequacy

### continued

#### 4.2 Risk Appetite Setting

Risk appetite is the nature and amount of risk that the Group is willing to accept. At Macquarie, this is expressed through the Board approved: (i) aggregate and specific risk limits, (ii) relevant policies, and (iii) requirement to consider risk adjusted returns.

The Board reviews Macquarie's risk appetite and approves the Global Risk Limit as part of the annual corporate strategy review process.

##### (i) Limits

These consist of specific risk limits given to various businesses and products or industry sectors and also a Global Risk Limit which constrains Macquarie's aggregate level of risk. The Global Risk Limit is set to protect earnings and ensure Macquarie emerges from a downturn with sufficient capital to operate. The Risk Appetite Test, which is discussed below, measures usage against this limit.

In accordance with Macquarie's 'no limits, no dealing' approach, individual credit and equity exposures must also fit within approved counterparty limits. Market risk exposures are governed by a suite of individual and portfolio limits.

##### (ii) Relevant policies

There are numerous Macquarie-wide policies which set out the principles that govern the acceptance and management of risks. A key policy is the New Product and Business Approval policy which ensures that a proposed transaction or operation can be handled properly and will not create unknown or unwanted risks for Macquarie in the future.

##### (iii) Requirement to consider risk-adjusted returns

At Macquarie, proposals for all significant new deals, products and businesses must contain an analysis of risk-adjusted returns. These returns are considered together with other relevant factors by RMG, the Executive Committee and Board in assessing these proposals. Achieving an appropriate return for the additional risk that is proposed is a key focus in deciding whether to accept the risk.

Risk-adjusted performance metrics are prepared on a regular basis and distributed to the Operations Review Committee, the Board and each division. Risk-adjusted performance metrics for each division are a significant input into performance based remuneration.

##### The Risk Appetite Test – An aggregate stress test

The key tool that the Board uses to aggregate risk appetite is the Risk Appetite Test. This is a Macquarie-wide stress test which considers losses and earnings under a severe economic downturn scenario.

The Risk Appetite Test asserts that potential losses must be less than the Global Risk Limit which comprises underlying earnings that Macquarie can achieve in a three year downturn (downturn forward earnings capacity) plus surplus regulatory capital.

Downturn forward earnings capacity is estimated by the operating groups with reference to a three year downturn scenario provided to them by RMG.

Aggregate risk can be therefore broken down into two categories:

- **Business risk**, meaning decline in earnings through deterioration in volumes and margins due to market conditions; and
- **Potential losses**, meaning potential credit losses, write-downs of equity investments, operational risk losses and losses on trading positions (including Credit Valuation Adjustment).

Business risk is captured by the difference in base case and downturn earnings estimates.

Potential losses are quantified using a version of the Economic Capital Model.

A principal use of the Risk Appetite Test is in setting the Equity Risk Limit (ERL). This limit constrains Macquarie's aggregate level of risk arising from principal equity positions, managed fund holdings, property equity investments, lease residuals and other equity investments. Any changes to the ERL are sized to ensure that even under full utilisation of this limit, and allowing for growth in other risk types, the requirements of the Risk Appetite Test will be met.



### 4.3 Risk Weighted Assets (RWA)

RWA are a risk based measure of exposures used in assessing overall capital usage of the Bank Group. When applied against eligible regulatory capital the overall capital adequacy is determined. RWA are calculated in accordance with APRA Prudential Standards.

The table below sets out the RWA exposures for the Macquarie Bank Group.

**APS 330 Table 3 (b) to (g)**

	<b>Basel III 31 March 2013 \$m</b>	Basel II 31 March 2012 \$m
<b>Credit risk</b>		
Subject to IRB approach		
Corporate <sup>2</sup>	<b>15,546</b>	15,423
SME Corporate <sup>1</sup>	<b>1,597</b>	-
Sovereign <sup>2</sup>	<b>734</b>	722
Bank <sup>2</sup>	<b>1,636</b>	1,747
Residential Mortgage	<b>2,179</b>	1,534
Other Retail	<b>4,613</b>	2,745
<b>Total RWA subject to IRB approach<sup>3</sup></b>	<b>26,305</b>	22,171
<b>Specialised lending exposures subject to slotting criteria<sup>4</sup></b>		
Subject to Standardised approach		
Corporate <sup>1</sup>	<b>1,013</b>	2,158
Residential Mortgage	<b>482</b>	526
Other Retail	<b>1,272</b>	1,818
<b>Total RWA subject to Standardised approach<sup>3</sup></b>	<b>2,767</b>	4,502
<b>Credit risk RWA for securitisation exposures<sup>5</sup></b>	<b>945</b>	517
<b>RWA for Other Assets</b>	<b>5,617</b>	5,838
<b>Total Credit risk RWA</b>	<b>40,317</b>	37,535
<b>Equity risk exposures RWA<sup>6</sup></b>	<b>-</b>	2,028
<b>Market risk RWA</b>	<b>4,536</b>	4,666
<b>Credit Valuation Adjustment RWA</b>	<b>2,730</b>	N/A
<b>Exposures to Central Counterparties RWA</b>	<b>1,087</b>	N/A
<b>Operational risk RWA</b>	<b>8,125</b>	6,312
<b>Interest rate risk in the banking book RWA</b>	<b>-</b>	-
<b>APRA Scaling factor (6%) applied to IRB exposures</b>	<b>1,578</b>	1,330
<b>Total RWA</b>	<b>58,373</b>	51,871

<sup>1</sup> Small and Medium sized Enterprise (SME) Corporate: during the year, MBL obtained approval from APRA to assess credit risk on certain portfolios using an internal model. The exposure that relates to SME Corporate's RWA was previously captured under the Standardised Approach.

<sup>2</sup> The IRB RWA figures for 31 March 2013 contain an RWA amount representing the Asset Value Correlation (AVC) multiplier required under Basel III, whereas the comparative figures do not. The amount included in the 31 March 2013 figure is \$932 million (Corporate: \$480 million; Bank: \$428 million; and Sovereign: \$24 million).

<sup>3</sup> Refer to section 6.0 for more details on exposures calculated under the IRB and Standardised approaches.

<sup>4</sup> Specialised lending exposures subject to supervisory slotting criteria are measured using APRA determined risk weightings.

<sup>5</sup> Securitisation deductions under Basel II are risk weighted at 1250% under Basel III.

<sup>6</sup> Equity exposures are fully deducted under Basel III which was 50-50 deductions and risk weighted under Basel II.

## 4.0 Capital Adequacy

### continued

Ratios for Common Equity Tier 1, Total Tier 1, and Total capital of Macquarie Bank Group and MBI are set out below.

<b>Capital Ratios</b>	<b>Basel III 31 March 2013</b>	Basel II 31 March 2012
Level 2 Macquarie Bank Group Common Equity Tier 1 capital ratio	9.7%	N/A
Level 2 Macquarie Bank Group Total Tier 1 capital ratio	10.8%	13.8%
Level 2 Macquarie Bank Group Total capital ratio	13.5%	16.6%
Level 1 Macquarie ELE Common Equity Tier 1 capital ratio	9.5%	N/A
Level 1 Macquarie ELE Total Tier 1 capital ratio	10.7%	14.6%
Level 1 Macquarie ELE Total capital ratio	13.5%	16.5%

APRA requires ADIs to have a minimum ratio of capital to risk weighted assets of 8%, with at least 4.5% of this capital in the form of Common Equity Tier 1 capital, and 6% in the form of Total Tier 1 capital. In addition, APRA imposes ADI specific minimum capital ratios which may be higher than these levels.

<b>MBI Ratios</b>	<b>Basel II 31 March 2013</b>	Basel II 31 March 2012
Macquarie Bank International Ltd Common Equity Tier 1 capital ratio	N/A	N/A
Macquarie Bank International Ltd Total Tier 1 capital ratio	>100%	>100%
Macquarie Bank International Ltd Total capital ratio	>100%	>100%

MBI is a licensed bank in the United Kingdom and is regulated by the FSA. The capital ratios for MBI are calculated in accordance with Basel II FSA Prudential Standards. MBI has a significant level of excess capital relative to risk exposures to provide flexibility to take advantage of opportunities that may arise. Basel III rules are scheduled to be implemented in the UK on 1 January 2014.

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## 5.0 Credit Risk Measurement

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### 5.1 Credit Risk Overview

Credit risk is defined as the risk of a counterparty failing to complete its contractual obligations when they fall due. The consequent loss is either the amount of the loan not paid back, or the loss incurred in replicating a trading contract with a new counterparty.

Macquarie maintains a comprehensive and robust framework for the identification, analysis and monitoring of its credit risk exposure arising within each business. Key aspects of the framework are detailed below.

### 5.2 Credit Risk

Macquarie's philosophy on credit risk management reflects the principle of separating prudential control from operational management. The responsibility for approval of credit exposures is delegated to specific individuals.

All credit risk approvals reflect two principles:

- a requirement for dual sign-off; and
- a requirement that, above specified limits, all credit exposures must be approved outside the business line proposing to undertake them.

#### 5.2.1 Analysis and Approval of Exposures

MGL and MBL Boards are responsible for establishing the framework for approving credit exposures. The Boards delegate discretions to approve credit exposure to designated individuals within the Group whose capacity to exercise authority prudently has been adequately assessed.

Operating groups are assigned modest levels of credit discretions. Credit exposures above those levels are assessed independently by RMG and approved by senior RMG staff, the CEO and the Boards as required.

Macquarie enforces a strict 'no limit, no dealing' rule; all proposed transactions are analysed and approved by designated individuals before they can proceed.

All wholesale credit exposures are reviewed at least once a year, or more frequently if required. Retail credit exposures are monitored on a portfolio basis.

## 5.0 Credit Risk Measurement

### Continued

#### 5.2.2 Macquarie Ratings

All corporate, sovereign and bank counterparties (wholesale) customer limits and exposures are allocated a Macquarie Group rating (MQ rating) which broadly correspond with Standard and Poor's, Fitch's and Moody's Investor Services credit ratings. Each MQ rating has been assigned a Probability of Default (PD) derived from Standard and Poor's or Moody's long term average one year default rates for similarly rated obligors. A Loss Given Default (LGD) percentage is additionally assigned to each limit and exposure, reflecting the economic loss estimated to result if default occurs, taking into account the security supporting the credit exposure.

Ratings provided by External Credit Assessment Institutions (ECAI) are considered throughout the rating process but are supplementary to the internal rating process.

The table below outlines the internal MQ Ratings relative to ECAI ratings.

MQ ratings are used to:

- assess the default risk and loss severity of credit exposures for management reporting, credit approval of limits, risk attribution and regulatory purposes;
- assist in credit decisions by providing guidelines and tools that promote a more consistent analytical approach;
- assist in the process of sharing credit knowledge (including knowledge of specialised and unique companies, industries and products); and
- provide a basis for disclosing and reporting to investors and the market.

Each MQ rating band is associated with an estimate of the PD by the counterparty on its financial obligations and provides a consistent measure across the Bank Group. Applicable at either the borrower or transaction level, a rating must be justified and set as part of the credit approval and review process.

The ratings process combines a quantitative analysis by way of scoring industry specific risk factors and a qualitative assessment based on expert judgement.

#### Rating System

Macquarie	S&P	Fitch	Moody's
MQ1	AAA	AAA	Aaa
MQ2	AA+	AA+	Aa1
	AA	AA	Aa2
	AA-	AA-	Aa3
MQ3	A+	A+	A1
MQ4	A	A	A2
MQ5	A-	A-	A3
MQ6	BBB+	BBB+	Baa1
MQ7	BBB	BBB	Baa2
MQ8	BBB-	BBB-	Baa3
MQ9	BB+	BB+	Ba1
MQ10	BB	BB	Ba2
MQ11	BB-	BB-	Ba3
MQ12	B+	B+	B1
MQ13	B	B	B2
MQ14	B-	B-	B3
MQ15	CCC+	CCC+	Caa1
	CCC	CCC	Caa2
	CCC-	CCC-	Caa3
MQ16	CC	CC	Ca
	C	C	C
MQ99	D	RD/D	D

For wholesale counterparties, Macquarie utilises a number of industry templates and a sovereign template to assess the appropriate PD ratings. These industry templates are designed to ensure that Macquarie ratings take into account the different risk factors that affect different industries. Analysts are required to input a range of quantitative and qualitative factors and then consider the MQ rating output. At the same time as considering the appropriate MQ rating, analysts are also required to consider the appropriate LGD. For economic capital purposes, LGDs are stressed estimates, taking into account the security, jurisdiction, seniority and quality of the balance sheet. For regulatory capital, MBL uses the APRA supervisory estimates for LGDs.

For retail counterparties, PDs and LGDs are assigned to retail pools. Retail exposures are allocated to pools, such that each pool has homogenous risk. PDs and LGDs are calculated using the following methods:

PDs - calculate the long-run average default rate from the internal and external default data available for each pool. When internal data is not available in sufficient quantity, external data is used but only in the case where it is relevant to the pool.

LGDs - consider a downturn scenario and the loss that would be incurred for this scenario on defaulted loans in each pool.

Macquarie applies a standard definition of default, which is that an item is considered defaulted when it is either (i) 90 days past due or; (ii) unlikely to pay. 'Unlikely to pay' is defined in Macquarie policies based on APRA standards.

All templates and models are validated annually by Credit Assurance (CA). CA is an independent function, and the validation tasks are outlined in a detailed framework. Refer to section 5.2.4 for further detail of this function. Annually, CA undertakes the following:

- review of Corporate, Bank and Sovereign templates;
- validation of wholesale PD estimates;
- validation of wholesale LGD estimates;
- ratings migration analysis of wholesale PD ratings;
- validation of retail PDs;
- validation of retail LGDs; and
- approval of any changes to credit risk models.

Macquarie has developed extensive system functionality to support the allocation of internal ratings. This application ensures that all supporting factors and weightings are stored together with the system-generated rating. Approvers have access to all of these details through the credit approval process. Details are also maintained of any rating override which must be accompanied by specific commentary from the credit analyst and which is subject to monthly overview by Credit Team Leaders and monitoring by CA.

Macquarie considers that ratings are an integral part of determining the creditworthiness of the obligor. However, Macquarie does not believe that model and template output should replace thorough and thoughtful analysis. In addition to the system details, credit analysts must also provide specific justification of the internal rating as part of their overall credit analysis of each counterparty. Credit approvers consider and approve the internal rating for the counterparty in relation to the size and tenor of their proposed credit limits.

All proposals for significant deals, products and businesses must contain an analysis of risk-adjusted returns, based on the ECAM which for credit exposures is a function of the assessed credit rating (together with other factors such as maturity and estimates of LGD). In assessing these proposals, the Executive Committee and Board consider these returns together with other relevant factors. They therefore form an important element in ensuring the visibility and impact of the MG rating to the overall risk acceptance decision.

Risk-adjusted performance metrics for each business unit are prepared on a regular basis and distributed to senior management and the Board as well as to business units. These performance metrics are also based on calculations of Economic Capital usage and are a significant factor when allocations of performance-based remuneration are determined for each business.

### 5.2.3 Measuring and Monitoring Exposures

Credit exposures are calculated differently according to the nature of the obligation. Loan assets are reported at full face value whereas derivative contracts are measured according to both internal and regulatory measures of Credit Equivalent Amount (CEA). This form of risk refers to the estimate of the replacement cost of the contract should the counterparty default prior to the maturity of the trade.

Each of these measures is based on mark-to-market values which are reported daily to RMG Credit.

## 5.0 Credit Risk Measurement continued

For regulatory purposes, CEA is calculated according to the methodology outlined in the APRA ADI Prudential Standards (APS) which combines the positive mark-to-market value (Current Credit Exposure) with a percentage of the face value based on the type of contract and the contractual maturity (Potential Credit Exposure). CEA exposures are used in daily calculations of large exposures in accordance with APS 221 Large Exposures.

The internal measure of counterparty credit exposure is calculated as a function of market movements. A range of exposure profiles are calculated representing portfolio exposures at different confidence levels or under predefined scenarios through the life of the portfolio. At a minimum, counterparty credit limits are set for all businesses against a consistent low probability (high exposure) profile. The effect of this limit framework is that the cost of replacing a counterparty portfolio at the time when the portfolio exposure is at its peak is restricted. The models and parameters used to determine future asset prices and consequent portfolio exposures are reviewed and approved by RMG at least every 2 years, significant changes in volatility or market conditions result in more frequent reviews.

Both the internal and regulatory calculations of exposure relating to derivatives are calculated on a net basis where appropriate legal netting arrangements are in effect. The details of what products can be netted for each counterparty are recorded in legal documentation systems. These systems are tightly integrated into the exposure calculation functionality and serve to ensure that netting is only performed when the legal basis for this has been formally assessed and confirmed.

Where trading gives rise to settlement risk, this risk is normally assessed at full face value of the settlement amount. However, Macquarie utilises a number of market standard clearing mechanisms to ensure that the bulk of settlements are effected on a secured basis or through exchanges where a DVP (delivery vs payment) settlement process is ensured.

Contingent exposures arising from the issuance of guarantees, letters of credit and performance bonds are also reported daily.

On and off-balance sheet exposures are considered together for approval, monitoring and reporting purposes. Credit exposures of all types are calculated and reported daily.

Each business is responsible for calculating their credit exposures to ensure that they stay within credit limits. In addition, these exposures are supplied to RMG Credit on a daily basis for centralised limit monitoring. Any excesses identified are investigated and escalated as appropriate to both business line and RMG management. All reportable excesses are summarised and reported to the Board monthly.

All wholesale limits and ratings are reviewed at least once a year, or more frequently if necessary, to ensure any deterioration is identified and reflected in an adjustment to limits and/or their MG rating. Furthermore, other indicators of deterioration in credit quality are monitored daily, such as share price and credit default swap spread movements, covenant breaches and credit ratings downgrades. Where appropriate, these are reported to senior management and where recoverability is in doubt, appropriate provisions are held.

A review of the Credit Portfolio analysing credit concentrations by counterparty, country, risk type, industry and credit quality is carried out quarterly and reported to the Board semi-annually. Policies are in place to limit large exposures to single counterparties or groups of counterparties.

### 5.2.4 Credit Assurance

CA is the centralised function within RMG which independently verifies the effectiveness of Macquarie's credit risk management. It provides an independent assurance of the quality of Macquarie's credit processes and decisions.

CA fulfils its responsibilities by regular monitoring of the exercise of discretions and sample testing of credit decisions. It is involved in the Creditwatch process. Oversight and validation of the internal rating system and credit risk estimates for the retail portfolios is conducted through the monitoring of actual defaults and losses against all estimates. Additionally CA performs annual reviews of ratings template usage, applicability and overrides so as to ensure that the industry templates remain appropriate.

CA reports to the Credit Chief Operating Officer, except in matters which affect RMG Credit. To ensure independence on reviews of RMG Credit, the Head of Credit Assurance reports directly to the CRO on a quarterly basis. In addition to regular reporting to senior management, CA is required to report semi-annually to, and have an annual private session with, the BAC.

### 5.3 Macquarie's Credit Risk Exposures

Credit exposures are disclosed in the following pages dissected by:

- geographic distribution;
- maturity profile;
- measurement approach;
- risk weight banding; and
- risk grade.

Disclosures in this section have been prepared on a gross credit exposure basis. Gross credit risk exposure relates to the potential loss that Macquarie would incur as a result of a default by an obligor. The gross credit risk exposures are calculated as the amount outstanding on drawn facilities and the exposure at default on undrawn facilities. The exposure at default is calculated in a manner consistent with APRA ADI Prudential Standards.

Exposures have been based on a regulatory Level 2 group as defined in section 1.1.1. The gross credit risk exposures in this section will differ from the disclosures in the Macquarie Bank Limited Consolidated financial statements as gross credit risk exposures include off balance sheet exposures but exclude the exposures of subsidiaries which have been deconsolidated for APRA reporting purposes.

The exposures below exclude the impact of:

- netting and credit risk mitigation (discussed in section 8);
- securitisation exposures (discussed in section 9);
- CVA (discussed in section 10)
- Central counterparty exposures (discussed in section 11)
- trading book exposures (discussed in section 12); and
- equity exposures (discussed in section 13).

#### APS 330 Table 4(b)

Portfolio Type	31 March 2013 \$m	31 March 2012 \$m
Corporate <sup>1</sup>	26,797	27,766
SME Corporate <sup>2</sup>	2,330	-
Sovereign	5,083	6,280
Bank	9,177	10,732
Residential Mortgages	17,538	15,751
Other Retail	9,370	8,886
Other Assets <sup>3</sup>	10,244	11,976
<b>Total Gross Credit Exposure</b>	<b>80,539</b>	<b>81,391</b>

<sup>1</sup> "Corporate" includes Specialised Lending exposure of \$5,088 million as at 31 March 2013 (31 March 2012: \$5,133 million).

<sup>2</sup> "SME Corporate" includes Specialised Lending exposure of \$390 million as at 31 March 2013 (31 March 2012: Nil).

During the year, MBL obtained approval from APRA to assess credit risk on certain portfolios using an internal model. The exposure that relates to SME Corporate's RWA was previously captured under the Standardised Approach.

<sup>3</sup> The major components of "Other Assets" are operating lease residuals, other debtors and unsettled trades.

## 5.0 Credit Risk Measurement

### continued

APS 330 Table 4(b) (continued)

	31 March 2013			Total \$m	Average Exposures for the 12 months \$m
	On Balance Sheet \$m	Off Balance sheet			
		Non-market related \$m	Market related \$m		
<b>Subject to IRB approach</b>					
Corporate	12,878	1,703	6,114	20,695	20,284
SME Corporate	1,739	201	-	1,940	970
Sovereign	4,623	240	220	5,083	5,682
Bank	4,666	39	4,472	9,177	9,955
Residential Mortgages	10,104	211	-	10,315	8,749
Other Retail	7,085	-	-	7,085	6,438
<b>Total IRB approach</b>	<b>41,095</b>	<b>2,394</b>	<b>10,806</b>	<b>54,295</b>	<b>52,078</b>
<b>Specialised Lending</b>	<b>4,388</b>	<b>633</b>	<b>457</b>	<b>5,478</b>	<b>5,305</b>
<b>Subject to Standardised approach</b>					
Corporate	332	682	-	1,014	1,887
Residential Mortgages	7,223	-	-	7,223	7,895
Other Retail	2,282	3	-	2,285	2,690
<b>Total Standardised approach</b>	<b>9,837</b>	<b>685</b>	<b>-</b>	<b>10,522</b>	<b>12,472</b>
<b>Other Assets</b>	<b>10,244</b>	<b>-</b>	<b>-</b>	<b>10,244</b>	<b>11,110</b>
<b>Total Gross Credit Exposures</b>	<b>65,564</b>	<b>3,712</b>	<b>11,263</b>	<b>80,539</b>	<b>80,965</b>



APS 330 Table 4(b) (continued)

	31 March 2012			Total \$m	Average Exposures for the 12 months \$m
	On Balance Sheet \$m	Non-market related \$m	Market related \$m		
<b>Subject to IRB approach</b>					
Corporate	11,150	1,782	6,940	19,872	24,395
Sovereign	5,899	-	381	6,280	6,266
Bank	6,943	152	3,637	10,732	11,948
Residential Mortgages	7,008	176	-	7,184	7,091
Other Retail	5,792	-	-	5,792	4,968
<b>Total IRB approach</b>	<b>36,792</b>	<b>2,110</b>	<b>10,958</b>	<b>49,860</b>	<b>54,668</b>
<b>Specialised Lending</b>	<b>3,438</b>	<b>792</b>	<b>903</b>	<b>5,133</b>	<b>4,077</b>
<b>Subject to Standardised approach</b>					
Corporate	1,917	844	-	2,761	2,843
Residential Mortgages	8,567	-	-	8,567	8,671
Other Retail	3,074	20	-	3,094	3,373
<b>Total Standardised approach</b>	<b>13,558</b>	<b>864</b>		<b>14,422</b>	<b>14,887</b>
<b>Other Assets</b>	<b>11,976</b>	<b>-</b>	<b>-</b>	<b>11,976</b>	<b>9,039</b>
<b>Total Gross Credit Exposures</b>	<b>65,764</b>	<b>3,766</b>	<b>11,861</b>	<b>81,391</b>	<b>82,671</b>

## 5.0 Credit Risk Measurement

### continued

APS 330 Table 17(b) &amp; (c)

	As at 31 March 2013				For the 12 months to 31 March 2013	
	Gross Credit Exposure \$m	Impaired Facilities <sup>1</sup> \$m	Past Due > 90 days \$m	Individually Assessed Provisions <sup>1</sup> \$m	Charges for Individually Assessed Provisions <sup>1</sup> \$m	Write-offs \$m
<b>Subject to IRB approach</b>						
Corporate <sup>2 3</sup>	25,783	551	40	(255)	(126)	(28)
SME Corporate <sup>3</sup>	2,330	24	2	(8)	(4)	-
Sovereign	5,083	-	-	-	-	-
Bank	9,177	-	-	-	-	-
Residential Mortgage	10,315	164	80	(20)	(8)	-
Other Retail	7,085	13	-	(6)	(3)	(34)
<b>Total IRB approach</b>	<b>59,773</b>	<b>752</b>	<b>122</b>	<b>(289)</b>	<b>(141)</b>	<b>(62)</b>
<b>Subject to Standardised approach</b>						
Corporate <sup>3</sup>	1,014	-	-	-	-	-
Residential Mortgage	7,223	-	25	-	-	-
Other Retail	2,285	45	1	(15)	(4)	(38)
<b>Total Standardised approach</b>	<b>10,522</b>	<b>45</b>	<b>26</b>	<b>(15)</b>	<b>(4)</b>	<b>(38)</b>
<b>Other Assets<sup>4</sup></b>	<b>10,244</b>	<b>225</b>	<b>-</b>	<b>(1)</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>80,539</b>	<b>1,022</b>	<b>148</b>	<b>(305)</b>	<b>(145)</b>	<b>(100)</b>

31 March  
2013  
\$m

General reserve for credit losses<sup>5</sup>

193

<sup>1</sup> In accordance with Attachment B (Paragraph 4) APS 330, the table above excludes securitisation exposures. As at 31 March 2013, Macquarie has impaired securitised facilities of \$6 million (31 March 2012: \$6 millions) with individually assessed provisions of \$5 million (31 March 2012: \$5 millions), and charges for individually assessed provisions of nil for the 12 months to 31 March 2013.

<sup>2</sup> IRB "Corporate" includes Specialised Lending.

<sup>3</sup> During the 12 months ended 31 March 2013, MBL obtained approval from APRA to assess credit risk on certain portfolios using an internal model. As a result, total impaired facilities of \$24 millions, past due facilities of \$2 million and individually assessed provisions of \$8 millions are now included in IRB SME Corporate (previously Standardised Corporate).

<sup>4</sup> Other assets impaired facilities include other real estate owned subsequent to facility foreclosure.

<sup>5</sup> The General reserve for credit losses is equivalent to the collective provisions for regulatory purposes.

To facilitate an understanding of the differences between the MBL consolidated accounting group and the Macquarie Level 2 regulatory group, the table below provides a high level reconciliation between total assets as disclosed in the financial statements and the gross credit exposures disclosed above.

	<b>31 March 2013 \$m</b>	31 March 2012 \$m
<b>Consolidated MBL Financial Statements Total Assets</b>	<b>136,037</b>	136,169
Adjusted for the following:		
Deconsolidated Entities for APRA reporting purposes	<b>(16,405)</b>	(12,178)
Segregated funds excluded for APRA reporting purposes <sup>1</sup>	<b>(1,626)</b>	(1,441)
Trading Book Assets assessed for capital in Market Risk calculation	<b>(32,855)</b>	(29,114)
Capital Deductions	<b>(443)</b>	(732)
Equity Investments assessed for capital in Equity Risk calculations	<b>(1,060)</b>	(1,303)
Derivative financial instruments – positive values <sup>2</sup>	<b>(14,594)</b>	(21,968)
Assets assessed for capital in Securitisation Risk calculations	<b>(3,463)</b>	(3,583)
Other	<b>(27)</b>	(86)
<b>Total Gross On Balance Sheet Exposure</b>	<b>65,564</b>	65,764
<b>Off Balance Sheet Exposure<sup>2</sup></b>	<b>14,975</b>	15,627
<b>Total Gross Credit Exposure</b>	<b>80,539</b>	81,391

<sup>1</sup> Segregated funds represent monies receivable from exchanges or clearing houses on clients' futures trading accounts. Macquarie has no credit exposure to segregated fund assets.

<sup>2</sup> The gross credit exposure on derivatives is included in the off balance sheet exposure.

## 5.0 Credit Risk Measurement

### continued

#### 5.4 Credit Risk by Geographic Distribution

The credit risk exposures below have been based on a geographical split by domicile of the risk counterparty.

##### APS 330 Table 4(c)

Portfolio Type	31 March 2013				
	Asia \$m	Australia \$m	EMEA \$m	Americas \$m	Total \$m
Corporate	1,210	6,025	10,536	9,026	26,797
SME Corporate	3	2,205	121	1	2,330
Sovereign	124	3,984	707	268	5,083
Bank	441	1,688	5,132	1,916	9,177
Residential Mortgages	3	10,025	121	7,389	17,538
Other Retail	159	8,719	370	122	9,370
Other Assets	1,372	3,196	4,145	1,531	10,244
<b>Total Gross Credit Exposure</b>	<b>3,312</b>	<b>35,842</b>	<b>21,132</b>	<b>20,253</b>	<b>80,539</b>

EMEA represents Europe, Middle East and Africa

Portfolio Type	31 March 2012				
	Asia \$m	Australia \$m	EMEA \$m	Americas \$m	Total \$m
Corporate	1,055	7,289	9,605	9,817	27,766
Sovereign	43	5,373	702	162	6,280
Bank	377	2,131	6,353	1,871	10,732
Residential Mortgages	6	6,741	48	8,956	15,751
Other Retail	33	8,629	19	205	8,886
Other Assets	459	4,000	5,317	2,200	11,976
<b>Total Gross Credit Exposure</b>	<b>1,973</b>	<b>34,163</b>	<b>22,044</b>	<b>23,211</b>	<b>81,391</b>

## 5.5 Credit Risk distribution by Counterparty Type

The credit risk exposures by Basel III risk type (Portfolio Type) below have been classified on a counterparty split consistent with the Macquarie Bank Limited Consolidated financial statements.

APS 330 Table 4(d)

Portfolio Type	31 March 2013				
	Financial Institution \$m	Government \$m	Corporate \$m	Retail \$m	Total \$m
Corporate	5,790	211	20,342	454	26,797
SME Corporate	-	-	1,794	536	2,330
Sovereign	3,610	1,473	-	-	5,083
Bank	9,177	-	-	-	9,177
Residential Mortgages	-	-	243	17,295	17,538
Other Retail	-	-	267	9,103	9,370
Other Assets	-	537	9,707	-	10,244
<b>Total Gross Credit Exposure</b>	<b>18,577</b>	<b>2,221</b>	<b>32,353</b>	<b>27,388</b>	<b>80,539</b>

Portfolio Type	31 March 2012				
	Financial Institution \$m	Government \$m	Corporate \$m	Retail \$m	Total \$m
Corporate	5,756	129	20,804	1,077	27,766
Sovereign	2,972	3,308	-	-	6,280
Bank	10,732	-	-	-	10,732
Residential Mortgages	-	-	528	15,223	15,751
Other Retail	-	-	1,394	7,492	8,886
Other Assets	-	1,064	10,912	-	11,976
<b>Total Gross Credit Exposure</b>	<b>19,460</b>	<b>4,501</b>	<b>33,638</b>	<b>23,792</b>	<b>81,391</b>

## 5.0 Credit Risk Measurement

### continued

#### 5.6 Credit Risk by Maturity Profile

The credit risk exposures below have been based on contractual maturity of the exposure.

APS 330 Table 4(e)

Portfolio Type	31 March 2013			Total \$m
	≤1 year \$m	1 ≤ 5 years \$m	> 5 years \$m	
Corporate	11,250	11,298	4,249	26,797
SME Corporate	672	1,556	102	2,330
Sovereign	758	1,441	2,884	5,083
Bank	5,786	2,380	1,011	9,177
Residential Mortgages	322	6,825	10,391	17,538
Other Retail	1,078	8,288	4	9,370
Other Assets	7,432	2,261	551	10,244
<b>Total Gross Credit Exposure</b>	<b>27,298</b>	<b>34,049</b>	<b>19,192</b>	<b>80,539</b>

Portfolio Type	31 March 2012			Total \$m
	≤1 year \$m	1 ≤ 5 years \$m	> 5 years \$m	
Corporate	10,676	12,398	4,692	27,766
Sovereign	1,548	1,866	2,866	6,280
Bank	5,243	4,679	810	10,732
Residential Mortgages	786	8,303	6,662	15,751
Other Retail	1,059	7,809	18	8,886
Other Assets	9,449	1,869	658	11,976
<b>Total Gross Credit Exposure</b>	<b>28,761</b>	<b>36,924</b>	<b>15,706</b>	<b>81,391</b>

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Macquarie is approved by APRA to use the Basel III Foundation Internal Ratings Based (FIRB) Approach for credit risk for its Corporate, Sovereign and Bank portfolios. Approval for the FIRB approach enables Macquarie to rely on its own internal estimates for some of the necessary credit risk components in determining the capital requirement for a given credit exposure. Internal estimates are used for PD and Maturity, while for non-retail portfolios APRA provided estimates must be used for LGD and Exposures at Default (EAD).

A number of retail businesses have been accredited to use the Internal Ratings Based (IRB) Approach, whereby assets are assigned to pools based on both borrower and transaction risk and where the PD and LGD estimates are derived from Macquarie's loss history for asset types in that pool.

Macquarie has a number of portfolios which do not have a statistically significant loss history and therefore do not qualify for the IRB approach to credit risk. Accordingly, the Standardised approach is applied to these portfolios and they are assessed periodically to determine if a change to the IRB approach can be substantiated.

Other portfolios will remain standardised either because they are in run-off or have been approved by APRA as such. The obligors in these portfolios are not rated by any of the recognised ECAI (S&P, Moody's & Fitch) as they are primarily composed of individual borrowers or small businesses. Consequently these exposures are risk-weighted at 100%.

## 5.0 Credit Risk Measurement

### continued

A summary of the applicable IRB or Standardised treatment to the Macquarie credit portfolios is set out in the table below.

Exposure Type	Approach	Treatment
All credit exposures to Corporate, Bank and Sovereign counterparties.	IRB	MQ rating is mapped to the S&P ratings scale. S&P historical default data is used to estimate a PD for each rating grade.
All exposures subject to Supervisory Slotting Treatment.	IRB	Exposures are pooled based on MQ ratings with APRA determined risk weights assigned to each pool.
Auto and equipment lease exposures in Australia.	IRB	Through-the-cycle PDs and LGDs based on historic data.
Exposures to prime Residential Mortgages in Australia.	IRB	Loans are pooled according to key risk drivers including loan-to-value ratio, documentation type and loan purpose. A PD for each pool is estimated using the historical average default rate. An adjustment is made to convert it into a through-the-cycle PD. LGDs are estimated using a scenario approach that assumes a market value decline, distressed sale discount and selling costs to estimate the recoverable value on each loan. The regulatory floor of 20% applies to the LGD in each pool.
Exposures to prime Residential Mortgages in the USA. Loans with higher loan-to-value ratios have mortgage insurance.	IRB	A PD for each loan is estimated using assumptions based on Fitch RMBS ratings criteria. The key risk drivers are loan-to-value ratio and FICO score. Adjustments are also made for other variables such as documentation type and loan purpose. Loans are then pooled according to loan-to-value and FICO score. PDs are then validated against the portfolios historical average default rates each year. LGDs are estimated using a scenario approach that assumes a market value decline at regional level, distressed sale discount and selling costs to estimate the recoverable value on each loan. The regulatory floor of 20% applies to the LGD in each pool.
All SME exposures. Some secured by commercial property.	IRB	MQ rating is mapped to the S&P ratings scale. S&P historical default data is used to estimate a PD for each rating grade.
Exposures to mortgage insured prime Residential Mortgages in Canada.	Standardised	Mortgage insurance is provided by a corporate and government insurer. In the event of wind up of the corporate insurer, the Canadian government will guarantee all but 10% of the initial exposure. Accordingly, this 10% of original exposure to the Corporate insurer is risk weighted. The remaining 90% is risk weighted at 0%.
Credit card exposures in Australia.	Standardised	100% risk-weighted.
Personal loan exposures in Australia.	Standardised	100% risk-weighted.
Margin loan exposures in Australia.	IRB	A 20% risk-weight prescribed in APS113 Capital Adequacy: Internal Ratings-based Approach to Credit Risk is applied.
Retail investment loan exposures. The majority are capital protected.	Standardised	100% risk-weighted.



## 6.0 Calculation of Credit Risk Exposures

### 6.1 Credit Risk exposures by measurement approach

The table below sets out the gross exposures by Basel III portfolio class as required by APRA under APS 330.

APS 330 Table 4(i)

Portfolio Type	31 March 2013 \$m	31 March 2012 \$m
<b>Subject to IRB approach</b>		
Corporate	25,783	25,005
SME Corporate	2,330	-
Sovereign	5,083	6,280
Bank	9,177	10,732
Residential Mortgage	10,315	7,184
Other Retail	7,085	5,792
<b>Total IRB approach</b>	<b>59,773</b>	<b>54,993</b>
<b>Subject to Standardised approach</b>		
Corporate	1,014	2,761
Residential Mortgage	7,223	8,567
Other Retail	2,285	3,094
<b>Total Standardised approach</b>	<b>10,522</b>	<b>14,422</b>
<b>Other Assets<sup>1</sup></b>	<b>10,244</b>	<b>11,976</b>
<b>Total Gross Credit Exposure</b>	<b>80,539</b>	<b>81,391</b>

<sup>1</sup> The major components of "Other Assets" are operating lease residuals, other debtors and unsettled trades.

## 6.0 Calculation of Credit Risk Exposures

### continued

#### 6.2 Credit Risk exposures by risk weight

The tables below detail total credit exposures by risk weight bandings for the standardised portfolio and risk weightings for specialised lending and equity exposures.

The disclosure of Standardised exposures below shows gross credit exposures before and after the impact of risk mitigation by collateral and guarantees. The breakdown of collateral is provided in further detail in section 8.2.

#### APS 330 Table 5(b) Standardised Approach Exposures

Risk Weight	31 March 2013		31 March 2012	
	Total Gross Credit Exposure \$m	Gross Credit Exposure after mitigation by eligible collateral & guarantees <sup>1</sup> \$m	Total Gross Credit Exposure \$m	Gross Credit Exposure after mitigation by eligible collateral & guarantees <sup>1</sup> \$m
0% <sup>2</sup>	6,936	2	8,719	122
> 0% ≤ 20% <sup>3</sup>	317	317	470	470
> 20% ≤ 35%	282	282	346	346
> 35% ≤ 50%	543	543	243	243
> 50% ≤ 75%	26	26	67	67
> 75% ≤ 100%	2,418	2,418	4,577	4,577
> 100% ≤ 150%	-	-	-	-
> 150%	-	-	-	-
<b>Total</b>	<b>10,522</b>	<b>3,588</b>	<b>14,422</b>	<b>5,825</b>

<sup>1</sup> Refer to section 8.2 for details of eligible collateral and guarantees.

<sup>2</sup> 0% - RWA includes a portion of Canadian Prime Residential Mortgages. These loans are mortgage insured, with the majority guaranteed by the Canadian government.

<sup>3</sup> 0% ≤ 20% - includes Margin Lending at 20% risk weighting as required by APRA.

#### IRB Approach Exposures

##### Specialised lending exposures subject to supervisory slotting

Risk Weight	Gross Credit Exposure	
	31 March 2013 \$m	31 March 2012 \$m
70%	1,017	1,083
90%	2,380	1,705
115%	1,375	1,720
250%	99	94
Default <sup>1</sup>	607	531
<b>Total</b>	<b>5,478</b>	<b>5,133</b>

<sup>1</sup> Default specialised lending exposures are assessed for impairment (refer section 7).

### 6.3 Credit risk exposures by Risk Grade

This section sets out the FIRB gross credit exposures split by PD for Non-Retail portfolios and Expected Loss (EL) for Retail portfolios.

The tables below provide a breakdown of gross credit exposures into each PD band for the Non-Retail portfolios under the Basel III FIRB classes of Corporate, Bank and Sovereign as shown in section 6.1.

APS 330 Table 6(d)

Non-Retail	31 March 2013 PD Grade							Total Gross Credit Exposure \$m
	0 < 0.03%	0.03% < 0.15%	0.15% < 0.5%	0.5% < 3%	3% < 10%	10% < 100%	Default	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Corporate	838	2,475	4,904	12,069	3,700	907	890	25,783
SME Corporate	-	-	-	1,533	539	230	28	2,330
Sovereign	4,994	65	20	4	-	-	-	5,083
Bank	3,108	5,671	360	19	2	-	17	9,177
<b>Total Gross Credit Exposure</b>	<b>8,940</b>	<b>8,211</b>	<b>5,284</b>	<b>13,625</b>	<b>4,241</b>	<b>1,137</b>	<b>935</b>	<b>42,373</b>

Non-Retail	31 March 2012 PD Grade							Total Gross Credit Exposure \$m
	0 < 0.03%	0.03% < 0.15%	0.15% < 0.5%	0.5% < 3%	3% < 10%	10% < 100%	Default	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
Corporate	960	2,257	5,771	10,703	3,500	1,077	737	25,005
Sovereign	6,102	171	4	3	-	-	-	6,280
Bank	3,607	6,598	512	7	2	-	6	10,732
<b>Total Gross Credit Exposure</b>	<b>10,669</b>	<b>9,026</b>	<b>6,287</b>	<b>10,713</b>	<b>3,502</b>	<b>1,077</b>	<b>743</b>	<b>42,017</b>

## 6.0 Calculation of Credit Risk Exposures

### continued

Included within Total Gross Credit Exposures above are exposures for undrawn commitments. These undrawn commitment exposures are set out in the following tables.

31 March 2013								
PD Grade								
Undrawn Commitments	0 < 0.03%	0.03% < 0.15%	0.15% < 0.5%	0.5% < 3%	3% < 10%	10% < 100%	Default	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Corporate	-	123	221	510	178	32	21	1,085
SME Corporate	-	-	-	105	29	6	1	141
Bank	-	1	-	-	-	-	-	1
<b>Total Undrawn Commitments</b>	<b>-</b>	<b>124</b>	<b>221</b>	<b>615</b>	<b>207</b>	<b>38</b>	<b>22</b>	<b>1,227</b>

31 March 2012								
PD Grade								
Undrawn Commitments	0 < 0.03%	0.03% < 0.15%	0.15% < 0.5%	0.5% < 3%	3% < 10%	10% < 100%	Default	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Corporate	-	100	250	743	227	84	1	1,405
Bank	77	74	-	-	-	-	-	151
<b>Total Undrawn Commitments</b>	<b>77</b>	<b>174</b>	<b>250</b>	<b>743</b>	<b>227</b>	<b>84</b>	<b>1</b>	<b>1,556</b>

The tables below provide a breakdown of gross credit exposures into each EL category for the Retail portfolios under the Basel III classes of Residential Mortgage and Other Retail as shown in section 6.1.

**APS 330 Table 6(d) continued**

31 March 2013							
Expected Loss Categories							
<b>Retail</b>	0 < 0.1%	0.1% <	0.3% <	0.5% <	3% <	10% <	Total Gross Credit Exposure
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Residential Mortgage	7,443	1,078	198	1,408	-	188	10,315
Other Retail	-	-	3,611	3,461	-	13	7,085
<b>Total Gross Credit Exposure</b>	<b>7,443</b>	<b>1,078</b>	<b>3,809</b>	<b>4,869</b>	<b>-</b>	<b>201</b>	<b>17,400</b>

31 March 2012							
Expected Loss Categories							
<b>Retail</b>	0 < 0.1%	0.1% <	0.3% <	0.5% <	3% <	10% <	Total Gross Credit Exposure
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Residential Mortgage	4,677	1,437	60	866	-	144	7,184
Other Retail	-	-	3,099	2,681	-	12	5,792
<b>Total Gross Credit Exposure</b>	<b>4,677</b>	<b>1,437</b>	<b>3,159</b>	<b>3,547</b>	<b>-</b>	<b>156</b>	<b>12,976</b>

## 6.0 Calculation of Credit Risk Exposures

### continued

Included within Total Gross Credit Exposures above are exposures for undrawn commitments. These undrawn commitment exposures are set out in the following tables.

	31 March 2013						Total
	Expected Loss Categories						
<b>Undrawn Commitments</b>	0 < 0.1%	0.1% <	0.3% <	0.5% <	3% <	10% <	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Residential Mortgage	165	26	2	16	-	-	209
Other Retail	-	-	-	-	-	-	-
<b>Total Undrawn Commitments</b>	<b>165</b>	<b>26</b>	<b>2</b>	<b>16</b>	<b>-</b>	<b>-</b>	<b>209</b>

	31 March 2012						Total
	Expected Loss Categories						
<b>Undrawn Commitments</b>	0 < 0.1%	0.1% <	0.3% <	0.5% <	3% <	10% <	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Residential Mortgage	134	25	-	17	-	-	176
Other Retail	-	-	-	-	-	-	-
<b>Total Undrawn Commitments</b>	<b>134</b>	<b>25</b>	<b>-</b>	<b>17</b>	<b>-</b>	<b>-</b>	<b>176</b>

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## 7.0 Provisioning

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### 7.1 Impaired Facilities and Past Due

Impaired facilities are financial assets (including both on and off balance sheet exposures) where there is doubt regarding the collectability of some or all of the contractual payments due from a counterparty. The contractual payments include principal outstanding, interest and other related charges.

Exposures will be assessed for impairment where there is objective evidence of impairment. Objective evidence of impairment may include market, economic or legal factors impacting upon the ability of a counterparty to meet their repayment obligations. The assessment process consists of a comparison of the carrying value of the exposure and the present value of its estimated future cash flows (recoverable amount).

The estimation of expected future cash flows takes into consideration:

- external valuations of the asset (taking into account the value of any security held);
- costs of recovery; and
- the timeframe for realisation of recovery and/or sale of security.

The estimated future cash flows are discounted at the original effective interest rate to determine the recoverable amount of the financial asset.

Facilities that are more than 90 calendar days past contractual due date can be classified as either:

- impaired facility if it meets the criteria for impairment as detailed above; or
- past due where the facility is assessed as well secured.

For the purposes of this report, past dues represent the full amount outstanding, not just the amount that is past due.

### 7.2 Individually Assessed Provisions

Facilities that are assessed as impaired are subject to a recoverability test. Individually assessed provisions are calculated in accordance with Australian Accounting Standards and are recognised as the difference between the carrying value of the exposure and the present value of expected future cash flows, discounted using the original effective interest rate.

### 7.3 Collective Provisions

Facilities for which no individually assessed provision is required are assessed collectively for impairment. Collective provisions are calculated in accordance with Australian Accounting Standards and are representative of credit losses that have been incurred but not yet specifically identified. For wholesale facilities, the collective provision calculation applies the PD and LGD estimates to the EAD. For portfolio managed facilities, assets are placed into portfolios with similar characteristics and assessed against parameters based on historical loss experience. The historical loss experience is adjusted, where appropriate, for current circumstances, trends and conditions which may affect portfolio recoverability over a period of time.

### 7.4 Regulatory Expected Loss

EL represents the estimated future credit losses expected to be incurred in a portfolio. Similar to collective provisions, EL is calculated as a function of the outstanding exposure, PD and LGD. LGDs are defined by APRA for Corporate, Bank, Sovereign and Specialised Lending exposures. For the remaining IRB exposures for which EL is required to be calculated, the LGD is based on historical loss experience using economic downturn scenario assumptions.

The excess of EL over eligible provisions is required by APRA to be deducted from Common Equity Tier 1 capital. Eligible provisions include individually assessed provisions and collective provisions, net of deferred tax assets. As at 31 March 2013, the total EL was \$809 million (31 March 2012: \$684 million), with the excess of EL over eligible provisions resulting in a Common Equity Tier 1 deduction of \$140 million (31 March 2012: \$86 million). Note that in the comparative figure only 50% was deducted from Tier 1 as required by the previous Basel II rules.

## 7.0 Provisioning

### continued

#### 7.5 Impaired facilities and individually assessed provisions reconciliation

The disclosures of impaired facilities in this report are presented on a basis consistent with APS220 Credit Quality. APS220 applies a broader definition of impaired facilities than the definition applied by Australian Accounting Standards. A reconciliation of the APS220 impaired facilities to MBL consolidated financial statements – impaired loans and other financial assets is provided below:

	As at 31 March 2013		As at 31 March 2012	
	Impaired Facilities \$m	Individually Assessed Provisions \$m	Impaired Facilities \$m	Individually Assessed Provisions \$m
Total - APS220 impaired facilities	1,028	310	1,106	383
Impaired debt investment securities <sup>1</sup>	(9)	(7)	(11)	(10)
Impaired loans without provisions <sup>2</sup>	(162)	-	(77)	-
Real estate and other assets acquired through security enforcement <sup>3</sup>	(207)	-	(295)	-
Off balance sheet exposures	(3)	-	(1)	-
Other exposures	13	7	15	7
<b>Total – Impaired loans &amp; other financial assets with individually assessed provisions for impairment per MBL consolidated financial statements</b>	<b>660</b>	<b>310</b>	<b>737</b>	<b>380</b>

<sup>1</sup> Disclosed separately in MBL consolidated financial statements. These exposures are included in "IRB - Other" in other tables in this section.

<sup>2</sup> Comprises secured exposures where no loss is anticipated, and which are not impaired in the MBL consolidated financial statements. Collective provisions of \$17 million (\$9 million as at 31 March 2012) relating to these exposures which are treated as individually assessed provisions for regulatory purposes, are not presented in this table (refer to section 7.8).

<sup>3</sup> Real estate and other assets acquired through security enforcement are classified as Other Assets in the MBL consolidated financial statements and in other tables in this section.



## 7.6 Provisions by Counterparty Type

The table below details impaired facilities, past due and individually assessed provisions.

APS 330 Table 4(f)

	As at 31 March 2013			As at 31 March 2012		
	Impaired Facilities \$m	Past Due >90 days <sup>1</sup> \$m	Individually Assessed Provisions \$m	Impaired Facilities \$m	Past Due >90 days <sup>1</sup> \$m	Individually Assessed Provisions \$m
<b>Subject to IRB approach</b>						
Corporate	551	40	(255)	648	26	(299)
SME Corporate <sup>2</sup>	24	2	(8)	-	-	-
Bank	-	-	-	1	-	-
Residential Mortgage	164	80	(20)	65	82	(26)
Other Retail	13	-	(6)	16	-	(7)
Other <sup>3</sup>	6	-	(5)	6	-	(5)
<b>Total IRB approach</b>	<b>758</b>	<b>122</b>	<b>(294)</b>	<b>736</b>	<b>108</b>	<b>(337)</b>
<b>Subject to Standardised approach</b>						
Corporate <sup>2</sup>	-	-	-	40	11	(26)
Residential Mortgage	-	25	-	-	14	-
Other Retail	45	1	(15)	60	-	(20)
<b>Total Standardised approach</b>	<b>45</b>	<b>26</b>	<b>(15)</b>	<b>100</b>	<b>25</b>	<b>(46)</b>
<b>Other Assets<sup>4</sup></b>	<b>225</b>	<b>-</b>	<b>(1)</b>	<b>270</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>1,028</b>	<b>148</b>	<b>(310)</b>	<b>1,106</b>	<b>133</b>	<b>(383)</b>

<sup>1</sup> In accordance with APRA prudential definitions, Past Due facilities do not form part of impaired facilities as they are well secured.

<sup>2</sup> During the 12 months ended 31 March 2013, MBL obtained approval from APRA to assess credit risk on certain portfolios using an internal model.

<sup>3</sup> IRB "Other" includes impaired debt investment securities.

<sup>4</sup> Other Assets impaired facilities includes real estate owned subsequent to facility foreclosure.

## 7.0 Provisioning

### continued

APS 330 Table 6(e)

	For the 12 months to 31 March 2013		For the 12 months to 31 March 2012	
	Charges for Individually Assessed provisions \$m	Write-offs \$m	Charges for Individually Assessed provisions \$m	Write-offs \$m
<b>Subject to IRB approach</b>				
Corporate	(126)	(28)	(82)	(23)
SME Corporate	(4)	-	-	-
Residential Mortgage	(8)	-	(6)	-
Other Retail	(3)	(34)	(5)	(34)
Other	-	-	(5)	-
<b>Total IRB approach</b>	<b>(141)</b>	<b>(62)</b>	<b>(98)</b>	<b>(57)</b>
<b>Subject to Standardised approach</b>				
Corporate	-	-	(14)	-
Other Retail	(4)	(38)	(4)	(22)
<b>Total Standardised approach</b>	<b>(4)</b>	<b>(38)</b>	<b>(18)</b>	<b>(22)</b>
<b>Total</b>	<b>(145)</b>	<b>(100)</b>	<b>(116)</b>	<b>(79)</b>

## 7.7 Provisions by Geographic Region

The tables below split impaired facilities, past due and provisions by geographic region. Note that the geographic split has been based on the domicile of the risk counterparty.

APS 330 Table 4(g)

31 March 2013				
Geographic Region	Impaired Facilities \$m	Past due > 90 days \$m	Individually Assessed Provisions \$m	Collective Provisions \$m
Australia	452	115	(110)	(134)
EMEA	91	-	(28)	(28)
Americas	455	33	(164)	(47)
Asia	30	-	(8)	(1)
<b>Total</b>	<b>1,028</b>	<b>148</b>	<b>(310)</b>	<b>(210)</b>

31 March 2012				
Geographic Region	Impaired Facilities \$m	Past due > 90 days \$m	Individually Assessed Provisions \$m	Collective Provisions \$m
Australia	384	100	(115)	(132)
EMEA	129	12	(50)	(28)
Americas	557	21	(205)	(60)
Asia	36	-	(13)	-
<b>Total</b>	<b>1,106</b>	<b>133</b>	<b>(383)</b>	<b>(220)</b>

## 7.0 Provisioning

### continued

#### 7.8 General reserve for credit losses

##### APS 330 Table 17(c)

	31 March 2013 \$m	31 March 2012 \$m
Collective provisions	210	220
Collective provisions treated as individually assessed provisions for regulatory purposes	(17)	(9)
Net collective provisions for regulatory purposes <sup>1</sup>	193	211
Tax effect	(58)	(63)
<b>General reserve for credit losses</b>	<b>135</b>	<b>148</b>

<sup>1</sup> The general reserve for credit losses is equivalent to the net collective provisions for regulatory purposes.

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## 7.9 Movement in Provisions

The table below shows the movement of provisions over the 12 months to 31 March 2013.

APS 330 Table 4(h)

	\$m
<b>Total Provisions as at 31 March 2012</b>	<b>603</b>
<b>Collective Provisions</b>	
Balance at start of the period	220
Provided for during the period	68
Written back during the period	(78)
Adjustments for foreign exchange fluctuations	-
<b>Total Collective Provisions</b>	<b>210</b>
<b>Individually Assessed Provisions</b>	
Balance at start of the period	383
Charge to income statement	145
Assets written off, previously provided for	(142)
Recovery of loans, previously provided for	(75)
Adjustments for foreign exchange fluctuations	(1)
<b>Total Individually Assessed Provisions</b>	<b>310</b>
<b>Total Provisions as at 31 March 2013</b>	<b>520</b>

## 7.0 Provisioning

### continued

#### 7.10 Analysis of expected credit model performance versus actual results

The table below relates only to Macquarie's portfolios measured under the IRB approach and compares actual results to the average estimate over the January 2008 to March 2013 period.

APS 330 Table 6(f)

Portfolio Type**	PD		Exposure at default	LGD	
	Estimated %	Actual %	Estimate to Actual Ratio	Estimated %	Actual %
Corporate	1.37	0.76	N/A*	N/A*	N/A*
Sovereign	0.03	0.00	N/A*	N/A*	N/A*
Bank	0.08	0.00	N/A*	N/A*	N/A*
Residential Mortgage	1.05	1.49	99%	21.46	4.78
Other Retail	1.21	1.10	112%	38.40	32.69

\* Macquarie is accredited under the Foundation Internal Ratings Based Approach (FIRB). As the LGD and EAD assumptions under FIRB are set by APRA for these portfolio types, disclosure of actual against estimates does not facilitate meaningful assessment of the performance of internal rating processes for these portfolios.

\*\* During the period, MBL obtained approval from APRA to assess credit risk on certain portfolios using an internal model which create a new category of portfolio type of SME Corporate. As SME Corporate's RWA was previously captured under the Standardised Approach, disclosure of actual against estimates does not facilitate meaningful assessment of the performance of internal rating processes for this portfolio.

## 8.0 Credit Risk Mitigation

### 8.1 Netting

Netting arises where a single legal obligation is created covering all transactions included in a netting agreement. The most common form of netting which Macquarie applies for these purposes is close-out netting.

Netting is applied to a counterparty balance only when appropriate documentation governing transactions between the Macquarie entity and the counterparty has been entered into. Legal Risk Management has confirmed that it is legally effective to net with that counterparty, and APRA ADI Prudential Standard APS 112 Capital Adequacy: Standardised Approach to Credit Risk (APS 112), has been complied with.

#### 8.1.1 Collateral Valuation and Management

RMG Credit limits are set and the related exposures are calculated before taking any collateral into consideration. Typically collateral is required for all but short-dated, vanilla trading activity.

A wide variety of collateral can be accepted depending on the counterparty and the nature of the exposure. Some of the most common forms are charges over:

- cash or gold deposits;
- debt or equity securities;
- company assets; and
- commercial or residential property.

Guarantees are frequently requested from banks, parent or associated companies. Relative ratings between the obligor and guarantor are monitored as part of the regulatory capital calculation process as collateral will cease to be eligible if the rating of the guarantor falls below that of the underlying obligor. Collateral taken in the form of tradeable securities is revalued daily by the same application systems which are used to trade those particular products. Credit default swaps are not used as a major form of credit risk mitigation. Macquarie policies ensure that all security is taken in conjunction with a formal written agreement which gives Macquarie direct and unconditional rights over the collateral in the event of default by the obligor.

To mitigate credit risk Macquarie makes frequent use of margining arrangements. In these cases, counterparties post collateral daily in the form of cash or liquid securities to cover outstanding trading positions. Macquarie also engages in reciprocal margining agreements with counterparties under ISDA or similar agreements where the Credit Support Annex can contain provisions whereby margining thresholds may vary in relation to the credit ratings of the respective parties. These thresholds are incorporated into one of the scenarios considered under the MGL Group liquidity policy which assesses the collateral and funding requirements in the event of a credit downgrade.

This is part of the general requirement of the MGL Group to be able to meet all obligations for a period of twelve months under both an individual and combined name and systemic challenge. The resultant increase in collateral requirements is included as an outflow in the scenarios - explicitly ensuring that Macquarie has sufficient funding coverage in this event.

Specific protocols surround the acceptance of real estate as collateral. All properties taken as security must be independently valued.

Prior to acceptance of any valuation it must undergo a formal review process by which it is assessed for quality and adherence to policy and standing instructions. The escalation of this review and acceptance process will depend on:

- the type of property being valued;
- the dollar value of the property being valued; and
- the proposed loan-to-value ratio (LVR).

The value of all real estate collateral is assessed regularly and is re-valued where appropriate. The interval between re-valuation is contingent on the type of property, extent of the property's encumbrance, the LVR at origination and the market conditions that have prevailed since the valuation was conducted. All prior claims on the property collateral are recorded and taken into consideration when calculating the available security value.

All details regarding security together with netting/margining rules are recorded in collateral management systems which support the operational control framework.

#### 8.1.2 Wrong Way Risk

Specific wrong-way risk occurs when exposure to the counterparty is positively correlated with the counterparty's probability of default. General wrong-way risk occurs when the probabilities of counterparty defaults are correlated with general market risk factors. Macquarie considers these correlations as part of the credit assessment process.

## 8.0 Credit Risk Mitigation

### continued

#### 8.2 Exposures Mitigated by Eligible Collateral

Eligible financial collateral is defined in APS 112 as cash, certificates of deposit, bank bills, certain rated debt issues and listed equities. Other items that are eligible for recognition as collateral include mortgages over commercial or residential real estate (subject to the satisfaction of certain requirements listed in APS113).

As noted above, Macquarie takes a wide range of collateral of which only a portion is eligible under APS 112. All collateral is recorded in appropriate systems with clear definition by type and eligibility status. Ineligible collateral under APRA standards is excluded from the capital calculation process.

Some types of collateral which are eligible by definition may be determined to be ineligible or adjusted with an appropriate haircut at the time of calculation due to

mismatches of maturity or currency between the collateral and the underlying exposures.

For capital adequacy purposes, eligible cash collateral is deducted from the gross credit exposure and this net balance used as the basis of calculating the capital requirement. For non-cash collateral, a regulatory haircut is applied to both the gross credit exposure and the value of the collateral, and these adjusted amounts are used as the basis of calculating the capital requirement.

The tables below show gross credit exposures by Basel III portfolio (Corporate, Sovereign and Bank) under the FIRB and Standardised approach and the amount of risk exposure which is mitigated by APRA defined eligible collateral, guarantees or credit derivatives.

#### APS 330 Table 7(b) & (c)

Measurement Approach	31 March 2013			
	Total Gross Credit Exposure \$m	Eligible Financial Collateral \$m	Other Eligible Collateral \$m	Exposures Covered by Guarantees \$m
<b>Subject to IRB approach</b>				
Corporate	25,783	1,317	56	184
SME Corporate	2,330	38	909	-
Sovereign	5,083	-	-	887
Bank	9,177	813	-	168
<b>Total IRB approach</b>	<b>42,373</b>	<b>2,168</b>	<b>965</b>	<b>1,239</b>

Measurement Approach	31 March 2012			
	Total Gross Credit Exposure \$m	Eligible Financial Collateral \$m	Other Eligible Collateral \$m	Exposures Covered by Guarantees \$m
<b>Subject to IRB approach</b>				
Corporate	25,005	537	-	104
Sovereign	6,280	-	-	1,404
Bank	10,732	490	-	315
<b>Total IRB approach</b>	<b>42,017</b>	<b>1,027</b>	<b>-</b>	<b>1,823</b>
<b>Subject to Standardised approach</b>				
Corporate	2,761	65	847	-
<b>Total Standardised approach</b>	<b>2,761</b>	<b>65</b>	<b>847</b>	<b>-</b>



## 9.0 Securitisation

### 9.1 Overview

A securitisation is defined by APRA ADI Prudential Standard APS 120 Securitisation (APS 120) as “a structure where the cash flow from a pool is used to service obligations to at least two different tranches or classes of creditors (typically holders of debt securities), with each class or tranche reflecting a different degree of credit risk (i.e one class of creditors is entitled to receive payments from the pool before another class of creditors).”

Macquarie engages in a range of activities in the securitisation market, including playing the following roles:

- Originator, Arranger, Manager and Servicer on Macquarie mortgage and auto and equipment finance securitisation programs;
- Lead Manager on Macquarie originated and third party securitisations;
- Swap Counterparty to Macquarie originated and third party securitisations;
- Warehouse facility provider to several third-party originators;
- Liquidity facility provider to several third-party originators and provider of redraw facilities to all Macquarie Mortgage SPVs; and
- Investor in third-party securitisation transactions.

Macquarie has also established a warehouse SPV that issues and holds Residential Mortgage Backed Securities (RMBS) eligible for repurchase with the RBA.

Following are the affiliated entities where Macquarie manages or advises and which invest either in the securitisation exposures that Macquarie has securitised or in SPVs that Macquarie performs any of the above roles:

- Macquarie Enhanced Australian Fixed Interest Fund;
- Macquarie Life Superannuation Approved Deposit Fund;
- Macquarie Life Pension Approved Deposit Fund;
- Macquarie True Index Cash Fund; and
- Macquarie True Index Sovereign Bond Fund.

These entities' investments in securitisation exposures that Macquarie has securitised or sponsored does not form a majority of their investment portfolios and their investment represents a small percentage of the relevant securitisation issue.

#### 9.1.1 Securitisation Risk Management

RMG is responsible for overseeing the management of the risk arising from all securitisation exposures. RMG approves all securitisation transactions and exposures arising from securitisation activity. RMG Prudential, Capital & Markets (PCM) reviews transactions to ensure compliance with APS 120 and other regulations. RMG Credit sets limits on securitisation exposures and reviews transactions to identify all risks involved. RMG Market Risk reviews market exposures associated with securitisations, such as swaps, and other exposures held in the trading book. Macquarie's primary risk mitigant is the limit framework and approval process governing exposures to securitisations.

In addition to credit risk, securitised assets can be subject to liquidity risk, interest rate risk, and in some instances FX risk. The nature and scale of these risks varies from transaction to transaction. All securitised assets are subject to a degree of operational risk associated with documentation and the collection of cashflows.

Securitisation exposures are measured daily and monitored by RMG Credit. RMG Credit completes an annual review of all securitisation exposures and limits. Regulatory capital is calculated on all securitisation exposures using the available approaches in APS116 and APS 120 and economic capital is calculated on all securitisation exposures across the Macquarie Bank Group.

Macquarie applies the following approaches to the calculation of regulatory capital for securitisation exposures:

- the Ratings Based approach;
- the Inferred Ratings Based approach;
- the supervisory formula; and
- the approach for eligible facilities under APS 120 Attachment D paragraph 39.

If the exposure is not covered by one of the above approaches it is a deduction from capital, although in all cases the capital charge is capped at the on-balance sheet equivalent.

S&P, Moody's and Fitch Ratings have all been used to rate Macquarie securitisations. They have been used to rate notes and commercial paper issued by Macquarie securitisation and Commercial Paper programs.

Mitigation of credit risk on securitisation exposures is performed in accordance with Macquarie's overall credit risk mitigation policy. Details of the policy can be found in section 8.0 of this disclosure.

#### 9.1.2 Accounting for Securitisation

Securitisation transactions undertaken by Macquarie are accounted for in accordance with Australian Accounting Standards (AAS). As noted above, securitised positions are managed in a number of SPVs.

Where these SPVs are deconsolidated for regulatory purposes under APS 120, they still need to be assessed under AAS to determine whether these SPVs should be considered part of the consolidated accounting group.

In Macquarie's case, it has been determined that under accounting rules, Macquarie should consolidate Macquarie mortgage SPVs and auto and equipment finance SPVs. The assets and liabilities in these SPVs detailed in the tables within this section are consolidated into the Macquarie accounting consolidated group. However in most cases, these SPVs are deconsolidated for APRA reporting purposes.

## 9.0 Securitisation

### continued

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Banking book securitised assets consolidated by Macquarie are held on the balance sheet at amortised cost. Macquarie accounts for securitisation transactions at fair value, which means that no gain or loss is booked on the sale of the mortgage assets to the SPVs. Securitised exposures in the trading book are held at market value. There has been no material change to the methods of valuation from the prior period.

If there are circumstances where Macquarie is required to provide financial support for securitised assets, a relevant liability is recognised on the Bank's balance sheet. Where no current liability exists, but could in the future, the likelihood of this arising is assessed and a contingent liability disclosed as required. This does not give rise to an actual liability being recognised on the Bank's balance sheet.

Further information on accounting policies as they relate to securitisation exposures, including key assumptions and inputs to valuation processes, can be found in the Macquarie Bank Limited annual report.

## 9.2 Securitisation Exposures

### 9.2.1 Originating ADI Securitisation Exposures

The table below sets out the assets originated or sponsored by Macquarie where the exposures have subsequently been securitised.

#### APS 330 Table 9(g) and (o)

Exposure type - Traditional	31 March 2013		
	Total outstanding exposures securitised		
	ADI originated assets <sup>1</sup> \$m	ADI as sponsor <sup>2</sup> \$m	Other \$m
<b>Banking Book</b>			
Residential Mortgage	11,760	673	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	5,709	-	-
<b>Total Banking Book</b>	<b>17,469</b>	<b>673</b>	<b>-</b>
<b>Trading Book</b>			
Residential Mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Other	-	-	-
<b>Total Trading Book</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>17,469</b>	<b>673</b>	<b>-</b>

<sup>1</sup> Included in the above are assets of \$7,645m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>2</sup> Included in the above are exposures held in third party warehouse funding facilities.

Exposure type - Traditional	31 March 2012		
	Total outstanding exposures securitised		
	ADI originated assets <sup>1</sup> \$m	ADI as sponsor <sup>2</sup> \$m	Other \$m
<b>Banking Book</b>			
Residential Mortgage	10,810	797	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	5,001	-	-
<b>Total Banking Book</b>	<b>15,811</b>	<b>797</b>	<b>-</b>
<b>Trading Book</b>			
Residential Mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Other	-	-	-
<b>Total Trading Book</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total</b>	<b>15,811</b>	<b>797</b>	<b>-</b>

<sup>1</sup> Included in the above are assets of \$10,488m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>2</sup> Included in the above are exposures held in third party warehouse funding facilities.

## 9.0 Securitisation

### continued

#### 9.2.2 Performance of assets securitised

The assets below have been originated and securitised by Macquarie. The table below identifies the total exposures and impairment of these assets.

##### APS 330 Table 9(h)

31 March 2013				
Total outstanding exposures securitised				
Exposure type	Total outstanding exposures <sup>1</sup> \$m	Impaired <sup>2</sup> \$m	Past due <sup>3</sup> \$m	ADI recognised loss from exposures securitised \$m
Residential Mortgage	11,760	189	117	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	5,709	4	15	-
<b>Total</b>	<b>17,469</b>	<b>193</b>	<b>132</b>	<b>-</b>

<sup>1</sup> Included in the above are assets of \$7,645m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>2</sup> Included in the above are impaired facilities of \$83m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>3</sup> Included in the above are past due facilities of \$37m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

31 March 2012				
Total outstanding exposures securitised				
Exposure type	Total outstanding exposures <sup>1</sup> \$m	Impaired <sup>2</sup> \$m	Past due <sup>3</sup> \$m	ADI recognised loss from exposures securitised \$m
Residential Mortgage	10,810	25	186	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	5,001	9	9	-
<b>Total</b>	<b>15,811</b>	<b>34</b>	<b>195</b>	<b>-</b>

<sup>1</sup> Included in the above are assets of \$10,488m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>2</sup> Included in the above are impaired facilities of \$10m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

<sup>3</sup> Included in the above are past due facilities of \$78m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

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### 9.2.3 Summary of outstanding exposures intended to be securitised

#### APS 330 Table 9(i) and (p)

MBL may securitise assets depending on a variety of factors, including market conditions and business requirements. The table below sets out identified assets as at the reporting date which are intended to be put into term securitisation deals.

<b>Exposure type</b>	<b>31 March 2013 \$m</b>	<b>31 March 2012 \$m</b>
<b>Banking Book</b>		
Residential Mortgage	-	188
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
<b>Total Banking Book</b>	<b>-</b>	<b>188</b>
<b>Trading Book</b>		
Residential Mortgage	-	-
Credit cards and other personal loans	-	-
Auto and equipment finance	-	-
<b>Total Trading Book</b>	<b>-</b>	<b>-</b>

## 9.0 Securitisation

### continued

#### 9.2.4 Securitisation activity

Over the 12 months to 31 March 2013, Macquarie has undertaken the following securitisation activity. Macquarie may or may not retain an exposure to securitisation SPVs to which Macquarie has sold assets.

#### APS 330 Table 9(j) and (q)

Exposure type	31 March 2013		Recognised gain or loss on sale \$m
	Value of loans sold or originated into securitisation		
	ADI originated \$m	ADI as sponsor \$m	
<b>Banking Book</b>			
Residential Mortgage	4,768	312	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	3,139	-	-
Other	268	-	-
<b>Total Banking Book</b>	<b>8,175</b>	<b>312</b>	<b>-</b>
<b>Trading Book</b>			
Residential Mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
<b>Total Trading Book</b>	<b>-</b>	<b>-</b>	<b>-</b>

Exposure type	31 March 2012		Recognised gain or loss on sale \$m
	Value of loans sold or originated into securitisation		
	ADI originated \$m	ADI as sponsor \$m	
<b>Banking Book</b>			
Residential Mortgage	3,013	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	2,609	-	-
<b>Total Banking Book</b>	<b>5,622</b>	<b>-</b>	<b>-</b>
<b>Trading Book</b>			
Residential Mortgage	-	-	-
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
<b>Total Trading Book</b>	<b>-</b>	<b>-</b>	<b>-</b>

Originating ADI Securitisation Exposures  
 APS 330 Table 9(r) – Trading Book

Exposure type	31 March 2013			
	Total outstanding exposures securitised			
	Standard Method		IMA Method	
	Traditional \$m	Synthetic \$m	Traditional \$m	Synthetic \$m
Residential Mortgage				
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Other	-	-	-	-
<b>Total</b>	-	-	-	-

Originating ADI Securitisation Exposures  
 APS 330 Table 9(r) – Trading Book

Exposure type	31 March 2012			
	Total outstanding exposures securitised			
	Standard Method		IMA Method	
	Traditional \$m	Synthetic \$m	Traditional \$m	Synthetic \$m
Residential Mortgage	-	-	-	-
Credit cards and other personal loans	-	-	-	-
Auto and equipment finance	-	-	-	-
Other	-	-	-	-
<b>Total</b>	-	-	-	-

## 9.0 Securitisation

### continued

#### 9.3 Exposures arising from Securitisation Activity

9.3.1 This table sets out the on and off balance sheet securitisation exposures originated or purchased, broken down by exposure type.

##### APS 330 Table 9(k) and (s)

Exposure type	31 March 2013		
	Total outstanding exposures securitised <sup>1</sup>		
	On balance sheet \$m	Off balance sheet \$m	Total exposures \$m
<b>Banking Book</b>			
Residential Mortgage	11,621	389	12,010
Credit cards and other personal loans	-	-	-
Auto and equipment finance	5,791	-	5,791
Other	333	49	382
<b>Total Banking Book</b>	<b>17,745</b>	<b>438</b>	<b>18,183</b>
<b>Trading Book</b>			
Residential Mortgage	-	14	14
Credit cards and other personal loans	-	-	-
Auto and equipment finance	-	-	-
Other	-	12	12
<b>Total Trading Book</b>	<b>-</b>	<b>26</b>	<b>26</b>

<sup>1</sup> Included in the above are assets of \$7,645m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.

Exposure type	31 March 2012		
	Total outstanding exposures securitised <sup>1</sup>		
	On balance sheet \$m	Off balance sheet \$m	Total exposures \$m
<b>Banking Book</b>			
Residential Mortgage	8,971	340	9,311
Credit cards and other personal loans	-	-	-
Auto and equipment finance	5,060	1	5,061
Other	388	50	438
<b>Total Banking Book</b>	<b>14,419</b>	<b>391</b>	<b>14,810</b>
<b>Trading Book</b>			
Residential Mortgage	-	42	-
Credit cards and other personal loans	-	12	-
Auto and equipment finance	-	-	-
Other	-	85	-
<b>Total Trading Book</b>	<b>-</b>	<b>139</b>	<b>-</b>

<sup>1</sup> Included in the above are assets of \$10,488m in securitisation entities which Macquarie has made an APS 120 Attachment B paragraph 25 election to be included in the Bank Regulatory Group.



### 9.3.2 Exposure by Risk Weight band

Banking Book  
APS 330 Table 9(l)

Risk weight band	31 March 2013					
	Gross Credit Exposure			Risk Weighted Assets		
	Securitisation \$m	Resecuritisation \$m	Total \$m	Securitisation \$m	Resecuritisation \$m	Total \$m
=< 25%	3,541	54	3,595	283	11	294
>25%=<35%	38	131	169	13	39	52
>35%=<50%	36	-	36	18	-	18
>50%=<75%	28	-	28	21	-	21
>75%=<100%	16	-	16	16	-	16
>100%=<650%	9	-	9	23	-	23
1250%	40	1	41	503	18	521
<b>Total</b>	<b>3,708</b>	<b>186</b>	<b>3,894</b>	<b>877</b>	<b>68</b>	<b>945</b>

Trading Book  
APS 330 Table 9(t)

Risk weight band	Gross Credit Exposures - 31 March 2013				
	IAA Approach \$m	RBA Approach \$m	SFA Approach \$m	Standardised Approach \$m	Total Exposures \$m
=< 25%	-	-	-	19	19
>25%=<35%	-	-	-	7	7
>35%=<50%	-	-	-	-	-
>50%=<75%	-	-	-	-	-
>75%=<100%	-	-	-	-	-
>100%=<650%	-	-	-	-	-
1250%	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>26</b>	<b>26</b>

## 9.0 Securitisation

### continued

#### Banking Book

##### APS 330 Table 9(l)

31 March 2012

Risk weight band	Gross Credit Exposure			Risk Weighted Assets		
	Securitisation \$m	Resecuritisation \$m	Total \$m	Securitisation \$m	Resecuritisation \$m	Total \$m
=< 25%	3,177	750	3,927	258	150	408
>25%=<35%	56	190	246	14	48	62
>35%=<50%	35	-	35	12	-	12
>50%=<75%	4	13	17	2	6	8
>75%=<100%	-	-	-	-	-	-
>100%=<650%	24	1	25	24	3	27
1250% (Deduction)	49	1	50	-	-	-
<b>Total</b>	<b>3,345</b>	<b>955</b>	<b>4,300</b>	<b>310</b>	<b>207</b>	<b>517</b>

#### Trading Book

##### APS 330 Table 9(t)

Gross Credit Exposures - 31 March 2012

Risk weight band	IAA Approach	RBA Approach	SFA Approach	Standardised	Total Exposures \$m
	\$m	\$m	\$m	Approach \$m	
=< 25%	-	-	-	116	116
>25%=<35%	-	-	-	-	-
>35%=<50%	-	-	-	-	-
>50%=<75%	-	-	-	13	13
>75%=<100%	-	-	-	-	-
>100%=<650%	-	-	-	-	-
1250% (Deduction)	-	-	-	10	10
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>139</b>	<b>139</b>

### 9.3.3 RWA by Risk Weight band

#### APS 330 Table 9(u) – Trading Book

Risk weight band	Risk Weight Assets - 31 March 2013			
	IAA Approach		RBA Approach	
	Securitisation \$m	Resecuritisation \$m	Securitisation \$m	Resecuritisation \$m
=< 25%	-	-	-	-
>25%=<35%	-	-	-	-
>35%=<50%	-	-	-	-
>50%=<75%	-	-	-	-
>75%=<100%	-	-	-	-
>100%=<650%	-	-	-	-
1250%	-	-	-	-
<b>Total</b>	-	-	-	-

Risk weight band	Risk Weight Assets - 31 March 2013			
	SFA Approach		Standardised Approach	
	Securitisation \$m	Resecuritisation \$m	Securitisation \$m	Resecuritisation \$m
=< 25%	-	-	1	-
>25%=<35%	-	-	2	-
>35%=<50%	-	-	-	-
>50%=<75%	-	-	-	-
>75%=<100%	-	-	-	-
>100%=<650%	-	-	-	-
1250%	-	-	-	-
<b>Total</b>	-	-	3	-

## 9.0 Securitisation

### continued

#### APS 330 Table 9(u) – Trading Book

Risk weight band	Risk Weight Assets - 31 March 2012			
	IAA Approach		RBA Approach	
	Securitisation \$m	Resecuritisation \$m	Securitisation \$m	Resecuritisation \$m
=< 25%	-	-	-	-
>25%=<35%	-	-	-	-
>35%=<50%	-	-	-	-
>50%=<75%	-	-	-	-
>75%=<100%	-	-	-	-
>100%=<650%	-	-	-	-
1250% (Deduction)	-	-	-	-
<b>Total</b>	-	-	-	-

Risk weight band	Risk Weight Assets - 31 March 2012			
	SFA Approach		Standardised Approach	
	Securitisation \$m	Resecuritisation \$m	Securitisation \$m	Resecuritisation \$m
=< 25%	-	-	7	-
>25%=<35%	-	-	-	-
>35%=<50%	-	-	-	-
>50%=<75%	-	-	5	2
>75%=<100%	-	-	-	-
>100%=<650%	-	-	-	-
1250% (Deduction)	-	-	-	-
<b>Total</b>	-	-	12	2

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### 9.3.4 Resecuritisation Exposure

APS 330 Table 9(n) and (w)

<b>Resecuritisation type</b>	<b>31 March 2013 Gross Credit Exposure \$m</b>	<b>31 March 2012 Gross Credit Exposure \$m</b>
<b>Banking book</b>		
Exposures with Credit Risk Mitigation	-	-
Exposures without Credit Risk Mitigation	186	955
<i>Exposure to Guarantors by ratings:</i>	-	-
<b>Total banking book</b>	<b>186</b>	<b>955</b>
<b>Trading book</b>		
Exposures with Credit Risk Mitigation	-	-
Exposures without Credit Risk Mitigation	-	4
<i>Exposures to Guarantors by ratings:</i>	-	-
<b>Total trading book</b>	<b>-</b>	<b>4</b>

## 10.0 Credit Valuation Adjustment

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### 10.1 Credit Valuation Adjustment

Under Basel III, and in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk banks are subject to a capital charge for potential mark-to-market losses on OTC derivatives (i.e. credit valuation adjustments – CVA – risk) associated with a deterioration in the credit worthiness of a counterparty.

The Credit Valuation Adjustment RWA as at 31 March 2013 is \$2,730 million. Details of the components of the CVA capital requirement are shown in the table below.

As this capital requirement was introduced in Basel III, no comparative is shown.

<b>CVA capital treatment</b>	<b>\$m</b>
Total CVA capital charge (standardised formula)	218.4
Total CVA RWA	2,730.0

## 11.0 Exposures to Central Counterparties

### 11.1 Exposures to Central Counterparties

Under Basel III, and in accordance with APS 112 Capital Adequacy: Standardised Approach to Credit Risk banks are required to hold capital against exposures arising from trades undertaken through central counterparties. This includes outstanding trade exposures, collateral placed with the clearing house, and default fund contributions.

The RWA on Exposures to Central Counterparties as at 31 March 2013 is \$1,087 million. Details of the components of the exposures to central counterparties capital requirement is shown in the tables below.

As this capital requirement was introduced in Basel III, no comparative is shown.

<b>Central counterparty trade exposure</b>	<b>Trade exposure</b>	<b>Risk weight</b>	<b>RWA</b>
Exposures eligible for a 0% risk weight	-	-	-
Exposures eligible for a 2% risk weight	6,848	0.02	137
Exposures eligible for a 4% risk weight	1,468	0.04	59
Exposures eligible for a bilateral risk weight	339	-	277
<b>Total central counterparty exposures</b>	<b>8,655</b>	<b>-</b>	<b>473</b>

<b>Qualifying central counterparty default fund guarantees</b>	<b>Prefunded Default fund Contribution</b>	<b>Trade exposure</b>	<b>RWA</b>
Qualifying central counterparty 1	30	1,488	268
Qualifying central counterparty 2	10	734	129
Qualifying central counterparty 3	15	540	97
Qualifying central counterparty 4	6	363	65
Qualifying central counterparty 5	4	2,301	48
Other qualifying central counterparties	3	1,408	7
<b>Total</b>	<b>68</b>	<b>6,834</b>	<b>614</b>

<b>Non-qualifying central counterparty default fund guarantees</b>	<b>Prefunded Default fund Contribution</b>	<b>Unfunded Default fund contribution</b>	<b>RWA</b>
Qualifying central counterparty 1	-	-	-
Qualifying central counterparty 2	-	-	-
Qualifying central counterparty 3	-	-	-
Qualifying central counterparty 4	-	-	-
Qualifying central counterparty 5	-	-	-
Other qualifying central counterparties	-	-	-
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>

## 12.0 Market Risk

### 12.1 Market Risk

Market risk is the exposure to adverse changes in the value of Macquarie's trading portfolios as a result of changes in market prices or volatility. Macquarie is exposed to the following risks in each of the major markets in which it trades:

- foreign exchange: changes in spot and forward exchange rates and the volatility of exchange rates;
- interest rates and debt securities: changes in the level, shape and volatility of yield curves, the basis between different interest rate securities and derivatives and credit spreads;
- equities: changes in the price and volatility of individual equities, equity baskets and equity indices, including the risks arising from equity underwriting activity;
- commodities: changes in the price and volatility of precious and base metals, agricultural commodities and energy products; and
- the correlation of market prices and rates within and across markets.

It is recognised that all trading activities contain calculated elements of risk taking. Macquarie is prepared to accept such risks provided they are within agreed limits, independently and correctly identified, calculated and monitored by RMG, and reported to senior management on a regular basis.

#### 12.1.1 Traded Market Risk

RMG monitors positions within Macquarie according to a limit structure which sets limits for all exposures in all markets. Limits are for both individual trading desks and divisions as well as in aggregate. Trigger limits for the consolidated entity as a whole ensure that if several trading book limits are being used simultaneously, the aggregate level of risk is in line with the global risk appetite articulated in the economic capital model.

RMG sets three complementary limit structures:

- Contingent Loss Limits: a wide range of price and volatility scenarios, including comprehensive worst case, or stress scenarios. Worst case scenarios include market movements larger than have occurred historically. Multiple scenarios are set for each market to capture the non-linearity and complexity of exposures arising from derivatives. A wide range of assumptions about the correlations between markets is applied;
- Position Limits: volume, maturity and open position limits are set on a large number of market instruments and positions in order to constrain concentration risk and to avoid the accumulation of risky, illiquid positions; and
- Value at Risk (VaR) Limits: statistical measure that determines the potential loss in trading value at both a business and aggregate level.

The risk of loss from incorrect or inappropriate pricing and hedging models is mitigated by the requirement for all new pricing models to be independently tested by the specialist Quantitative Applications Division within RMG.

#### 12.1.2 Aggregate Measures of Market Risk

Aggregate market risk is constrained by two risk measures, Value at Risk (VaR) and the Macro-Economic-Linkages (MEL) scenario. The VaR model predicts the maximum likely loss in Macquarie's trading portfolio due to adverse movements in global markets over holding periods of one and ten days. The MEL scenario utilises the contingent loss approach to capture simultaneous, worst case contingent loss movements across all major markets. Whereas MEL focuses on extreme price movements, VaR focuses on unexceptional changes in price so that it does not account for losses that could occur beyond the 99 per cent level of confidence. For this reason, stress testing remains the predominant focus of RMG as it is viewed to be the most effective mechanism to reduce Macquarie's exposure to unexpected market events.



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### **12.1.3 Value at Risk Model**

VaR provides a statistically based summary of overall market risk in the Group. The VaR model uses a Monte Carlo simulation to generate normally distributed price and volatility paths for approximately 1800 benchmarks, using volatilities and correlations based on three years of historical data. Emphasis is placed on more recent market movements to more accurately reflect current conditions. Each benchmark represents an asset at a specific maturity, for example one year crude oil futures or spot gold. The benchmarks provide a high level of granularity in assessing risk, covering a range of points on yield curves and forward price curves, and distinguishing between similar but distinct assets; for example crude oil as opposed to heating oil, or gas traded at different locations. Exposures to individual equities within a national market are captured by equity specific risk modelling incorporated into the VaR model.

The integrity of the VaR model is tested against daily hypothetical and actual trading outcomes (profit and loss) and reported to APRA quarterly.

### **12.1.4 Macro Economic Linkage Model**

MEL scenarios are large, simultaneous, 'worst case' movements in global markets. The MEL scenarios consider very large movements in a number of markets at once, based on Macquarie's understanding of the economic linkages between markets. The MEL scenarios reflect a market 'shock' or 'gap' as opposed to a sustained deterioration.

## 12.0 Market Risk

### continued

#### 12.2 Market Risk Capital Requirement

The regulatory capital requirement is based upon:

- Value at Risk using a 10 day time horizon at a 99% confidence level.
- Stressed Value at Risk using a 10 day time horizon at a 99% confidence level.

Regulatory capital for debt security specific risk is calculated using the APRA standardised method (see section 12.2.3).

The sum of the VaR and debt security specific risk amounts are scaled by 12.5 in accordance with APRA policy and

added to the banking book interest rate risk to arrive at the regulatory capital requirement.

The market risk RWA as at 31 March 2013 is \$4,536 million (31 March 2012: \$4,666 million).

There was one hypothetical trading loss that exceeded the 1-day 99% VaR calculated for the twelve months ended 31 March 2013. There was also one actual trading loss that exceeded the 1-day 99% VaR during this period.

#### 12.2.1 Value at Risk figures

##### APS 330 Table 11(d)

	31 March 2013				31 March 2012			
	VaR over the current reporting period				VaR over the previous reporting period			
	Mean value \$m	Max value \$m	Min value \$m	VaR \$m	Mean value \$m	Max value \$m	Min value \$m	VaR \$m
Commodities	26	45	16	31	27	43	17	28
Equities <sup>1</sup>	8	12	5	9	14	22	7	11
Foreign Exchange	7	20	1	6	10	29	2	4
Interest Rates	20	26	14	16	31	44	18	18
Aggregate	31	48	24	34	39	60	25	30

<sup>1</sup> Equities figures incorporate the Equity specific risk amount.

#### 12.2.2 Stressed Value at Risk figures

##### APS 330 Table 11(d)

	31 March 2013				31 March 2012 <sup>2</sup>			
	VaR over the current reporting period				VaR over the previous reporting period			
	Mean value \$m	Max value \$m	Min value \$m	VaR \$m	Mean value \$m	Max value \$m	Min value \$m	VaR \$m
Commodities	44	76	27	64	49	85	34	46
Equities <sup>1</sup>	17	29	8	24	22	31	16	24
Foreign Exchange	12	38	2	15	11	33	3	4
Interest Rates	44	58	34	37	47	59	29	29
Aggregate	56	73	35	59	65	116	45	59

<sup>1</sup> Equities figures incorporate the Equity specific risk amount.

<sup>2</sup> Stressed VaR results for period ended 31 March 2012 are from 1 January 2012 to 31 March 2012 as stressed VaR was only implemented from the beginning of 2012.

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### 12.2.3 Debt Security Specific Risk figures

Regulatory capital for Macquarie's debt security specific risk (including securitisations held in the trading book) is calculated using the APRA standardised method.

**APS 330 Table 10(b)**

	<b>31 March 2013 \$m</b>	31 March 2012 \$m
Debt specific risk	<b>85</b>	72

The specific risks referred to above arise from movements in credit curves in the Macquarie trading book.

### 12.2.4 Interest Rate Risk in the Banking Book

Macquarie Bank policy is to minimise interest rate risk in the banking book (IRRBB). This policy protects banking book products such as loans and deposits from changes in value caused by interest rate fluctuations. The policy applies to all currencies and yield curves where Macquarie Bank has interest rate exposure.

Interest rate exposures, where possible, are transferred into the trading books of the Fixed Income, Currencies and Commodities Group and Group Treasury, and managed under market risk limits. The residual risks in the banking book are not material but are nevertheless monitored and controlled by RMG and reported to senior management monthly. Macquarie measures interest rate risk on a monthly basis using an APRA approved repricing gap model with monthly bucketing of exposures. Fixed-rate prepayment assumptions are used for each market based on historical observation.

The total IRRBB capital is calculated by adding the change in economic value derived from the worst-case of extreme parallel and non-parallel moves in the yield curves of each currency to the embedded gains and losses as defined in APS 117 Capital Adequacy: Interest Rate Risk in the Banking Book (Advanced ADIs) for each currency.

## 12.0 Market Risk

### continued

#### APS 330 Table 14(b)

	31 March 2013 Change in economic value \$m	31 March 2012 Change in economic value \$m
Stress testing: interest rate shock applied		
<b>AUD</b>		
200 basis point parallel increase	(1.9)	5.0
200 basis point parallel decrease	0.7	(5.8)
<b>CAD</b>		
200 basis point parallel increase	(2.6)	(0.6)
200 basis point parallel decrease	1.1	(1.1)
<b>EUR</b>		
200 basis point parallel increase	0.5	(0.6)
200 basis point parallel decrease	1.9	0.3
<b>GBP</b>		
200 basis point parallel increase	1.7	(0.8)
200 basis point parallel decrease	2.6	0.4
<b>USD</b>		
200 basis point parallel increase	1.0	7.0
200 basis point parallel decrease	11.9	3.2
<b>IRRBB regulatory capital requirement – AUD</b>	<b>0.0</b>	<b>0.0</b>

Note that the brackets in the above table indicate a loss in economic value due to movements in interest rates.

## 13.0 Equity Risk

Equity risk is the exposure to loss arising from banking book equity-type positions. These exposures include:

- holdings in Macquarie – managed funds;
- principal exposures, including direct investments in entities external to Macquarie and assets held for sale;
- property equity, including property trusts and direct property equity investments; and
- other equity, including lease residuals and investment in resource companies.

Macquarie's equity risk positions are managed within the constraints of the Board imposed Equity Risk Limit (ERL). In setting the limit, the Board gives consideration to the level of earnings, capital and market conditions. The ERL is reviewed semi-annually by RMG and the review results are reported to the Executive Committee and the Board.

Concentrations within the equity portfolio are managed by a number of additional limits approved by the Executive Committee and / or Board. These include limits on:

- property equity investments;
- investments in the resource sector;
- lease residuals (by type of leased asset); and
- acquisition of seed assets.

### 13.1 Accounting for Equity Holdings in the Banking Book

Equity investment positions have varying accounting treatments depending on the nature of the exposure and Macquarie's level of influence. These include:

- equity accounting for investments in associates;
- available for sale (AVS) equity investments; and
- investments in subsidiaries and held for sale (HFS) associates held at lower of cost or net realisable value.

In addition to Equity investment positions in the Banking Book, Macquarie has Equity investments held at Fair Value through Profit and Loss, which are included in the Market Risk calculation.

#### 13.1.1 Investments in Associates

Equity accounting is applied to investments in which Macquarie has significant influence or joint control. These equity investments are described as Investments in Associates. Equity accounting is applied such that Macquarie's share of its investee's post acquisition profit or losses are recorded in Macquarie's Income Statement. Investments accounted for using equity accounting are subject to recurring review and assessment for possible impairment. At each balance date, if there is an indication that an investment in an associate may be impaired, then the entire carrying amount of the investment in associate is tested for impairment by comparing the recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment losses are recognised in the Income Statement.

#### 13.1.2 AVS equity investments

Where an equity investment is not subject to the significant influence or joint control of Macquarie, it is held as a direct equity investment. These direct investments are classified as AVS. AVS securities are initially carried at fair value plus transaction costs. Gains and losses arising from subsequent changes in fair value are recognised directly in the AVS reserve in equity, until the asset is derecognised or impaired, at which time the cumulative gain or loss is recognised in the Income Statement.

At each balance sheet date, an assessment is performed to determine whether there is any objective evidence that available for sale financial assets have been impaired. Impairment exists if there is objective evidence of impairment as a result of one or more events (loss event) which have an impact on the estimated future cash flows of the financial asset that can be reliably estimated. For equity securities, classified as AVS, the main indicators of impairment are: significant changes in the market, economic or legal environment; and a significant or prolonged decline in fair value below cost.

Fair values of quoted investments in active markets are based on current bid prices. If the relevant market is not considered active (or the securities are unlisted), fair value is established by using valuation techniques, including recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques commonly used by market participants.

#### 13.1.3 Held for sale (HFS) investments

HFS assets include subsidiaries and interests in associates or joint ventures whose carrying amount will be recovered principally through a sale transaction rather than continuing use. The policy of management is to classify these assets as held for sale when it is highly probable that the asset will be sold within the twelve months subsequent to being classified as such. Assets classified as HFS investments are carried at the lower of carrying amount and fair value less costs to sell.

## 13.0 Equity Risk

### continued

#### 13.2 Equity Investments

The table below details the carrying value of equity investments held by Macquarie, in comparison to the applicable fair value of these equities. The carrying value is stated net of any charge for impairment. The categorisation of listed and unlisted investments is required for APRA regulatory reporting purposes – these include the equity investments under each of the accounting classifications outlined above. Valuations have been based on the requirements of accounting standards.

#### APS 330 Table 13(b) and (c)

	31 March 2013		31 March 2012	
	Carrying value <sup>1</sup> \$m	Fair value <sup>2</sup> \$m	Carrying value <sup>1</sup> \$m	Fair value <sup>2</sup> \$m
<b>Equity investments</b>				
Value of listed (publicly traded) equities	286	289	465	541
Value of unlisted (privately held) equities	774	774	837	837
<b>Total</b>	<b>1,060</b>	<b>1,063</b>	1,302	1,378

<sup>1</sup> Net of any impairment charges recognised

<sup>2</sup> Fair value is:

- listed market value for all listed equity investments;
- for all available for sale equity investments, the carrying value after impairment charge is equal to fair value; and
- carrying value (after any impairment charges) for all unlisted equity investments.

#### 13.3 Capital requirements arising from equity risks

Equity investments are deducted from Common Equity Tier 1 capital under APRA's version of the Basel III rules.

	31 March 2013 \$m
<b>Deduction amount</b>	
Equity investments	943

The RWA equivalent of the equity exposures for the prior period, on a Basel II basis, is stated below.

#### APS 330 Table 13(f)

	31 March 2012 \$m
<b>RWA requirements</b>	
Equity investments subject to a 300% risk weight	616
Equity investments subject to a 400% risk weight	1,412
<b>Total RWA requirement for equity exposures</b>	<b>2,028</b>

Equity investments are subject to the above risk weighting to the extent of an APRA imposed limit. The limit is:

- 0.15% of Macquarie's Tier 1 total capital base before deductions for an individual investment; and
- 5% of Macquarie's Tier 1 total capital base before deductions for aggregate equity investments.
- Equity investments above these limits are taken as capital deductions. As at 31 March 2012 and 31 March 2011, equity investment related deductions are included in the following line items in section 3.1 of this report:
  - Non-subsidiary entities exceeding prescribed limits (50%); and
  - 50/50 deductions from Tier 2 capital.

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#### 13.4 Gains and losses on equity investments

##### APS 330 Table 13(d) and (e)

	31 March 2013 \$m	31 March 2012 \$m
<b>Gains / (losses) on equity investments</b>		
Cumulative realised gains in 12 months to the period end <sup>1</sup>	<b>311</b>	260
Total unrealised gains/ (losses) <sup>2</sup>	<b>87</b>	(77)
Total unrealised gains / (losses) included in Tier 1	<b>87</b>	(35)

<sup>1</sup> Gains are defined as proceeds on sale less costs net of provisions.

<sup>2</sup> Includes losses that have not gone through the Income Statement. These are primarily the amounts recognised in the Available for Sale Reserve.

## 14.0 Operational Risk

Operational risk is an inherent part of Macquarie's business. Operational risk is the risk of loss from inadequate or failed internal processes, people, systems or from external events. This includes the failure or inadequate management of other risk types.

### 14.1 Macquarie's Operational Risk Capital Framework

#### Operational Risk Objectives

Macquarie has developed an Operational Risk Management Framework designed to identify, assess and manage operational risks. The framework is also designed to identify and monitor risks and controls, report and escalate information.

#### Operational Risk Management Process

Macquarie Operational Risk Management Framework includes regular self-assessments, the recording and analysis of internal incidents, the use of indicators and a robust change management process to ensure risks associated with new activities or products are identified, addressed and managed prior to implementation.

Consistent with Macquarie's philosophy of 'Freedom within Boundaries', the Operational Risk Management Framework includes a number of Macquarie wide policies which require a consistent approach and minimum standards on specific operational risk matters. External operational risk events are also monitored in order to learn lessons from other organisations.

#### Structure and Organisation of the Operational Risk Function

The majority of Macquarie's operational risk staff reside at the business level. These Business Operational Risk Managers (BORMs) are responsible for embedding the management of operational risk within their business and report directly to the relevant business head and also have a dotted reporting line to the Head of RMG Operational Risk.

RMG Operational Risk is a division of RMG and is managed separately from other risk disciplines within RMG. RMG Operational Risk is responsible for ensuring an appropriate framework exists to identify, assess and manage operational risk and that dedicated skilled resources are available to support it. It is also responsible for Macquarie's operational risk capital measurement methodology. In general, Macquarie's operational risk profile increases as a result of greater innovation and is offset by constant gradual adaptation and development of the control environment to new risks. Macquarie's risk profile can also change as a result of external changes such as new legislation or market conditions.

RMG regularly provides reports on the operational risk profile and the effectiveness of the framework to senior management, the BAC and the BRC. The BRC is responsible for establishing an appropriate operational risk management framework and for reviewing Macquarie's operational risk profile and the BAC is responsible for assessing the effectiveness of the group's internal controls.

### 14.2 Operational Risk Capital Calculation

Macquarie received APRA approval for use of the AMA for assessing operational risk capital in December 2007.

Macquarie's operational risk capital is calculated using a scenario based approach together with statistical modelling of potential losses. Operational risk scenarios identify key risks that, while low in probability, may result in high impact losses. In identifying and quantifying such events, consideration is given to individual statistical distributions for each scenario, external loss data, internal loss data, risk and control factors determined by the operational risk self assessments, and the contribution of expert opinion from businesses. Scenarios are updated when business or market factors indicate, at a minimum annually.

Scenario estimates are then modelled on a semi annual basis to determine the operational risk component of regulatory capital required to be held by Macquarie at the 99.9th percentile confidence level. Monte Carlo techniques are used to aggregate individual scenario distributions to determine a group-wide operational risk loss distribution. The model also reflects recent changes in operational risk capital regulatory requirements.

Over time operational risk capital changes to reflect:

- New business activity, businesses growth and significant change in activity which may require new or revised loss scenarios and / or a revised loss probability;
- As business changes stabilise and the control environment continues to mature, the probability of loss decreases, reducing the capital requirement; and
- Changes in the external environment such as new regulations or movements in the economic cycle can also influence scenario estimates.

Macquarie allocates capital to individual businesses through quarterly scorecards. This enables each business to understand their operational risk profile and the impact changes in their businesses make to that profile. The capital allocation effectively rewards positive risk behaviour and penalises increased risk. The scorecards measure changes in a number of key factors covering the size and complexity of the business, risk and control assessments, incident and exception management and governance.

The quarterly change in the sum of divisional capital is also used as an estimate to update the bank level capital requirement between scenario assessments.

#### Mitigation of Operational Risk

Insurance is not currently used in Macquarie's AMA model for the purpose of operational risk capital reduction.

#### Operational Risk - RWA

The operational risk RWA as at 31 March 2013 is \$8,125 million (31 March 2012: \$6,312 million). Operational risk RWA has increased subsequent to an industry-wide review conducted by APRA during the year.



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# Disclaimer

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## General areas of disclaimer:

- The information has been prepared purely for the purpose of explaining the basis on which Macquarie has prepared and disclosed certain capital requirements and information about the management of risks relating to those requirements and for no other purpose. It therefore does not constitute any form of financial statement on the Business nor does it constitute any form of contemporary or forward looking record or opinion of any of the Businesses.
- Although Pillar 3 disclosures are intended to provide transparent capital disclosures on a common basis the information contained in this document may not be directly comparable with other banks. This may be due to a number of factors such as:
  - The mix of business exposures between banks;
  - The different waivers applied for and allowed by regulators; and
  - Pillar 2 capital requirements are excluded from this disclosure but play a major role in determining both the total capital requirements of the bank and any surplus capital available.

# Appendices

## Appendix 1 List of APRA Quantitative Tables

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n/a – Not applicable as the Macquarie table would contain only nil values.

## Appendix 2 List of entities deconsolidated from the Level 1 and Level 2 regulatory groups for APRA reporting purposes

#	Legal Entity	#	Legal Entity
1	Avenal Power Center, LLC	48	Keba Energy LLC
2	BE Geothermal GmbH	49	Levantera Developments Limited
3	Belike Nominees Pty. Limited	50	Macquarie Agricultural Services Pty Limited
4	Bernried Erdwärme Kraftwerk GmbH	51	Macquarie Allegiance Capital, LLC
5	Bond Street Custodians Limited	52	Macquarie Alternative Assets Management Limited
6	Brook Asset Management Limited	53	Macquarie Asia Pacific Private Equity Offshore Fund, L.P.
7	Brook Asset Management Pty Limited	54	Macquarie Asian Leaders Segregated Portfolio
8	Capital Meters Limited	55	Macquarie Asset Management Inc.
9	CMC Industries Inc.	56	Macquarie Australia Securities Limited
10	CMC Railroad III, Inc.	57	Macquarie Barnett LLC
11	CMC Railroad III-A, Inc.	58	Macquarie capital Investment Management (Australia) Limited
12	CMC Railroad III-B, Inc.	59	Macquarie Capital Investment Management LLC
13	CMC Railroad III-C, Inc.	60	Macquarie Capital Products (NZ) Limited
14	CMC Railroad III-D, Inc.	61	Macquarie Corona Energy Holdings Limited
15	CMC Railroad Inc.	62	Macquarie Enhanced Australian Fixed Interest Fund
16	Corona Energy Limited	63	Macquarie Enhanced Properties Securities Fund
17	Corona Energy Retail 1 Limited	64	Macquarie Equipment Leasing Fund Two, LLC
18	Corona Energy Retail 2 Limited	65	Macquarie European Alpha Master Fund
19	Corona Energy Retail 3 Limited	66	Macquarie Farm Assets And Resources Management Pty Limited
20	Corona Energy Retail 4 Limited	67	Macquarie Financial Products Management Limited
21	Corona Gas Management Limited	68	Macquarie Fortress Investments Pty Limited
22	Delaware Alternative Strategies	69	Macquarie Fund Solutions
23	Delaware Asset Advisers	70	Macquarie Funds Management (USA) Inc.
24	Delaware Capital Management	71	Macquarie Funds Management Hong Kong Limited
25	Delaware Capital Management Advisers, Inc.	72	Macquarie Generation Management I, Inc.
26	Delaware Distributors, Inc.	73	Macquarie Generation Management II, Inc.
27	Delaware Distributors, L.P.	74	Macquarie Global Multi Events Segregated Portfolio
28	Delaware General Management, Inc.	75	Macquarie Global Sovereign Bond Fund
29	Delaware Global Opportunities Partners, Inc.	76	Macquarie HiTIP Management I, Inc.
30	Delaware Investment Advisers	77	Macquarie Index Linked Property Securities Fund
31	Delaware Investments U.S., Inc.	78	Macquarie Investment Management (NZ) Limited
32	Delaware Management Business Trust	79	Macquarie Investment Management Austria Kapitalanlage AG
33	Delaware Management Company	80	Macquarie Investment Management Ltd
34	Delaware Management Company, Inc.	81	Macquarie Investment Management S.à r.l.
35	Delaware Management Holdings, Inc.	82	Macquarie Investment Services Limited
36	Delaware Management Trust Company	83	Macquarie Life Limited
37	Delaware Service Company, Inc.	84	Macquarie Management GmbH
38	Delaware Structured Assets Parnters, Inc.	85	Macquarie Master Geared Growth Fund
39	DMH Corp.	86	Macquarie Master Small Companies Fund
40	Elements Trust	87	Macquarie Media Fund Management Pty Limited (In Deregistration)
41	Elise Nominees Pty Limited	88	Macquarie NM Management I, Inc
42	Four Corners Capital Management, LLC	89	Macquarie NM Management II, Inc.
43	Generator Bonds Limited	90	Macquarie Oil Services Canada Ltd
44	Generator Charities Australia Pty Limited	91	Macquarie PA TAP Management I, Inc.
45	Generator Investments Australia Pty Limited	92	Macquarie Precision Marketing (Japan) Limited
46	Goldman Sachs Commodity Alpha Beta Portfolio class C	93	Macquarie Precision Marketing Pty Ltd
47	Hermes BPK Greater China Fund (a sub-fund of Hermes BPK Funds PLC)	94	Macquarie Prism Pty Limited

## Appendix 2 List of entities deconsolidated from the Level 1 and Level 2 regulatory groups for APRA reporting purposes continued

#	Legal Entity	#	Legal Entity
95	Macquarie Private Capital Management Limited	116	PT Macquarie Commodities Indonesia
96	Macquarie Private Markets Fund GP S.à r.l	117	PT MPM Indonesia
97	Macquarie Private Portfolio Management Limited	118	PUMA GLOBAL TRUST NO.5
98	Macquarie Securities Management Pty Limited	119	PUMA Master Fund P-10
99	Macquarie Structured and Specialist Investments Holdings Pty Limited	120	PUMA Master Fund P-11
100	Macquarie Treuvermoegen GmbH	121	PUMA Master Fund P-9
101	Macquarie True Index Australian Share Fund	122	PUMA Master Fund S-2
102	Macquarie True Index Cash Fund	123	PUMA MASTERFUND H-1
103	Macquarie True Index Fixed Interest	124	PUMA MASTERFUND P12
104	Macquarie True Index Global Bond Fund	125	PUMA MASTERFUND P-13
105	Macquarie True Index Global Infrastructure Securities Fund	126	PUMA MASTERFUND S3
106	Macquarie True Index International Equities Fund	127	PUMA MASTERFUND S-5
107	Macquarie True Index Listed Property	128	PUMA MASTERFUND S-8
108	Mornington Funding 2012-1 PLC	129	PUMA Sub Fund CRS
109	MQ Absolute Return Strategies - Asia	130	Relational Technology Services, Inc.
110	MQ Capital Pty Limited	131	Retirement Financial Services, Inc.
111	MQ Portfolio Management Limited	132	Rismark International Funds Management Trust
112	MQ Specialist Investment Management Limited	133	Rowmoor Investments 1025 (Proprietary) Limited
113	Olicc Technologies Pty Ltd	134	Shelby Energy Holdings, LLC
114	Outplan Pty Limited	135	Texas Rail Terminal LLC
115	Prodigal Asian Long Short Fund	136	Value Loan Mortgage LLC

## Appendix 3 Glossary of terms

ADI	Authorised Deposit-taking Institution.
AMA	Advanced Measurement Approach (for determining operational risk).
APRA	Australian Prudential Regulation Authority.
Associates	Associates are entities over which Macquarie has significant influence, but not control. Investments in associates may be further classified as Held For Sale ('HFS') associates. HFS investments are those that have a high probability of being sold within 12 months to external parties. Associates that are not held for sale are carried at cost and equity-accounted. Macquarie's share of the investment's post-acquisition profits or losses is recognised in the income statement and its share of post-acquisition movements in reserves is recognised within equity.
AVC multiplier	Asset Value Correlation multiplier. A loading introduced as part of Basel III which is added to the correlation factor when calculating the RWA on exposures to certain financial institutions.
AVS assets	Available-for-sale assets AVS assets are investments where Macquarie does not have significant influence or control and are intended to be held for an indefinite period. AVS investments are initially recognised at cost and revalued in subsequent periods to recognise changes in the assets' fair value with these revaluations included in the AVS reserve in equity. If and when the AVS asset is sold or impaired, the cumulative unrealised gain or loss will be recognised in the income statement.
BAC	Board Audit Committee.
Contingent liabilities	Defined in AASB 137 <i>Provisions, Contingent Liabilities and Contingent Assets</i> as a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity; or a present obligation that arises from past events but is not recognised because it is not probable to occur or the amount cannot be reliably measured.
CCE	Current Credit Exposure. The sum of the positive mark-to-market value (or replacement cost) of market-related contracts entered into by the ADI.
CEA	Credit Equivalent Amount. The on-balance sheet equivalent value of an off balance sheet transaction.
Central counterparty	A clearing house or exchange that interposes itself between counterparties to contracts traded in one or more financial markets, becoming the buyer to every seller and the seller to every buyer, and therefore ensuring the future performance of open contracts.
Common Equity Tier 1 capital	A capital measure defined by APRA comprising the highest quality components of capital that fully satisfy all the following essential characteristics: <ul style="list-style-type: none"> <li>- provide a permanent and unrestricted commitment of funds,</li> <li>- are freely available to absorb losses,</li> <li>- do not impose any unavoidable servicing charge against earnings; and</li> <li>- rank behind the claims of depositors and other creditors in the event of winding up.</li> </ul> Common equity tier 1 capital comprises Paid Up Capital, Retained Earnings, and certain reserves.
CVA	Credit Valuation Adjustment. The risk of mark-to-market losses on the expected counterparty risk to OTC derivatives.
Deconsolidated entities	Entities involved in conducting insurance, funds management and non financial operations including special purpose vehicles (SPV) that are not consolidated for the APRA regulatory reporting group.
EAD	Exposure at Default – the gross exposure under a facility (the amount that is legally owed to the ADI) upon default of an obligor.
ECAI	External Credit Assessment Institution.
ECAM	Economic Capital Adequacy Model.
EL	Expected Loss, which is a function of PD and LGD.
ELE	Extended Licensed Entity is an entity that is treated as part of the ADI ('Level 1') for the purpose of measuring the ADI's capital adequacy and exposures to related entities. The criterion for qualification as an ELE is detailed in the APRA Prudential Standards.
EMEA	Europe, Middle East & Africa.
ERL	Equity Risk Limit – Board imposed limit by which equity risk positions are managed.
FICO	Fair Isaac Corporation.

## Appendix 3 Glossary of terms continued

FIRB	Foundation Internal Ratings Based Approach whereby PD and Maturity are internally estimated by the ADI and LGD is set by APRA.
Gross credit risk exposure	The potential loss that Macquarie would incur as a result of a default by an obligor excluding the impact of netting and credit risk mitigation.
ICAAP	Internal Capital Adequacy Assessment Process.
IRRBB	Interest Rate Risk in the Banking Book.
Impaired assets	An asset for which the ultimate collectability of principal and interest is compromised.
Level 2 MBL Regulatory Group	MBL, its parent Macquarie B.H. Pty Ltd and MBL's subsidiaries but excluding deconsolidated entities for APRA reporting purposes.
Level 3 Regulatory Group	MGL and its subsidiaries.
LGD	Loss given default is defined as the economic loss which arises upon default of the obligor.
Macquarie Income Preferred Securities (MIPS)	MIPS were issued when the London branch of the Bank issued 7,000 reset subordinated convertible debentures, each with a face value of £50,000, to Macquarie Capital Funding LP, a controlled entity of the Bank. The convertible debentures currently pay a fixed return of 6.177% until April 2020. As at 30 September 2010, Macquarie Bank had £42.5 million of MIPS on issue which are held by parties not associated with Macquarie.
Macquarie Income Securities (MIS)	The Macquarie Income Securities (MIS) are perpetual and carry no conversion rights. Distributions are paid quarterly, based on a floating rate of BBSW plus 1.7%. Subject to limitations on the amount of hybrids eligible for inclusion as Tier 1 Capital, they qualify as Tier 1 Capital and are treated as equity on the balance sheet. There are four million \$A100 face value MIS on issue.
MBI	Macquarie Bank International Limited.
MBL	Macquarie Bank Limited.
MGL	Macquarie Group Limited.
PCE	Potential Credit Exposure. The potential exposures arising on a transaction calculated as the notional principal amount multiplied by a credit conversion factor specified by APRA.
PD	Probability of Default. The likelihood of an obligor not satisfying its financial obligations.
Reserve Bank of Australia (RBA)	Central bank of Australia with responsibility over monetary policy.
Risk-weighted assets (RWA)	A risk-based measure of an entity's exposures, which is used in assessing its overall capital adequacy.
SPV's	Special purpose vehicles or securitisation vehicles.
Subordinated debt	Debt issued by Macquarie for which agreements between Macquarie and the lenders provide, in the event of liquidation, that the entitlement of such lenders to repayment of the principal sum and interest thereon is and shall at all times be and remain subordinated to the rights of all other present and future creditors of Macquarie. Subordinated debt is classified as liabilities in the Macquarie financial statements and may be included in Tier 2 Capital.
Tier 1 Capital	A capital measure defined by APRA, comprising common equity tier 1 capital plus eligible hybrid securities.
Tier 1 Capital Deductions	An amount deducted in determining Tier 1 Capital, as defined in Prudential Standard APS 111 Capital Adequacy: Measurement of Capital.
Tier 1 Capital Ratio	Tier 1 Capital expressed as a percentage of RWA.
Tier 2 Capital	A capital measure defined by APRA, comprising other components of capital which contribute to the strength of the entity.
Tier 2 Capital Deductions	An amount deducted in Tier 2 Capital, as defined in Prudential Standard APS 111 Capital Adequacy: Measurement of Capital.
Total Capital	Tier 1 Capital plus Tier 2 Capital less Total Capital Deductions.
Total Capital Ratio	Total Capital expressed as a percentage of RWA.

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